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JAN 4 1922

THE Publishers' Weekly

The American BOOK TRADE JOURNAL

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D. APPLETON

35 West 32nd Street, New York



& COMPANY

25 Bedford Street, London

The Book that has Captured London and New York

'Indiscretions' of Lady Susan has "caught on". It's delightful gossip and revelation of the human side of those whom the world calls great has proved just to the taste of London and New York. The Christmas pace of sales which the book has struck is swinging out into what means tremendous success in the early months of the New Year. Lady Susan Townley's book of her life is just what the world most delights in—varied, picturesque, intimately revealing, and vastly entertaining. Illustrated. \$5.00.



"She gives the impression of being part of all she met—of having entered heartily into whatever game was being played, social, diplomatic, or military. She has the knack of meeting people who say stimulating things."—The London Times.

"One of the really interesting personal experience books of the year."—New York World.

'Indiscretions' of Lady Susan

At Break of Day These Books are to be

BLACK OXEN By Gertrude Atherton (\$2.00)

Gertrude Atherton's **BLACK OXEN** should not be considered in the same class at all as some of her most recent novels, such as *Sleeping Fires*, which was frankly, a more or less conscious let down. We predict one hundred thousand for **BLACK OXEN**, which is the author's best novel since *The Conqueror*, and our advertising and publicity campaigns are based on that estimate. **BLACK OXEN** will be bought by every woman who reads novels and most of their husbands and sweethearts.

SALOME OF THE TENEMENTS

Anzia Yezierska's volume of short stories, *HUNGRY HEARTS*, had a sale of over 14,000 copies, before going into the reprints, and we as publishers, and you as booksellers, know what a big sale this is for a book of short stories. We know from the great many letters and inquiries we have received concerning Miss Yezierska's novel that there is a big expectant public waiting to purchase **SALOME OF THE TENEMENTS**.

SALOME OF THE TENEMENTS is the romance of an East Side girl, Sonya Vrunsky, who flashes like a comet into the lives of two men, Manning, the millionaire philanthropist, and Hollins, the God of Fifth Avenue Fashion. The struggle of the Oriental and the Anglo-Saxon in trying to find a common language, the over-emotional Ghetto struggling for its breath in the thin air of Puritan restraint, is the theme.

A dozen people who know book values predict a real winner in a book whose story is a different one from that which the novels of today have to tell.

January 25th

Bravely Displayed

MYSTERY AT GENEVA By Rose Macaulay (\$1.75)

This new Rose Macaulay book is different in theme and background from anything else she has written. But Rose Macaulay is the one and only Rose Macaulay, and the same sophistication and wit, and impishly appraising slant on life and people that marked *POTTERISM* and *DANGEROUS AGES* irradiate as well this *UP-TO-THE MINUTE MYSTERY STORY*.

The mysterious disappearance of so many of the delegates to a future League of Nations meeting at Geneva is utterly baffling. In this peaceful old-world city the earth seems to swallow up Signor Nelli of Italy, Mlle. Binesco of Roumania, and Dr. Chang of China, and Lord Burnley, not to mention the others. The mystery is completely bewildering, its solution an amazing surprise, which won't in the least degree, be an affront to the intelligence of the intelligent reader.

FLAMING YOUTH By Warner Fabian (\$2.00)

Warner Fabian is the *nom de plume* for one of the most important and serious-minded novelists in America. He has written one of the most entertainingly absorbing novels of recent years, and in the heroine, Pat, he has drawn a girl deliciously lovely and sophisticated, yet innocently naive. The question, "What is Sin?" and "What are the Wages of Sin?" are answered in a sober, penetrating and daring conclusion.

To those in the trade who have been reading *FLAMING YOUTH* in its serial publication in the *Metropolitan*, no statement that we make regarding the sales opportunities for *FLAMING YOUTH* is exaggerated.

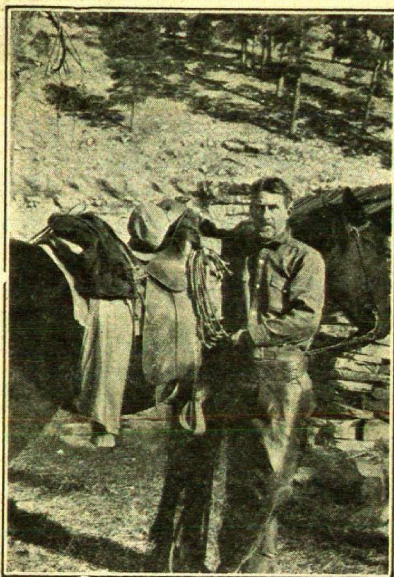
We have not been wrong in any of our predictions concerning such books as Paris' *KIMONO*, Van Loon's *THE STORY OF MANKIND*, Rose Macaulay's *POTTERISM*, Lewisohn's *UP STREAM*, Kemp's *TRAMPING ON LIFE*, and by and large our sales judgment has been most substantially confirmed. We know from dealers everywhere that B&L books are money-makers; almost never stickers. Please take our judgment on these four, too.

BONI & LIVERIGHT

BONI & LIVERIGHT
publishers NEW YORK

128 West 40th St.

ZANE GREY'S MONTH



Zane Grey is the man you have to thank for starting the new year off with a bang. Before we began to publish his novels in January the first weeks of the year were pretty desolate. Now you step straight from the Christmas rush into the Zane Grey rush. His new book will add new thousands to the already enormous number of readers for whom the publication of his novels has come to be an annual event, long looked forward to and long enjoyed.

WANDERER OF

HERE is a story of adventure and suffering and daring, of the strength and weakness of man. Adam Larey, while still a boy, takes refuge from the spectre of death and vengeance in the great American Desert. For twelve years he lives a roving life in the wastelands. How, in the working out of his heroic destinies, he finds himself constantly fighting on the side of the weak and helpless and how finally he is won back to civilization by the love of a young girl, make this novel an epic of modern American adventure and romance.

HARPER & BROTHERS

Established

ZANE GREY has said that he is willing to stand or fall by "Wanderer of the Wasteland"—that it represents the achievement of his own years of first hand experience in the wilderness, where a man stripped of all the artificialities of civilization stands or falls in the fierce struggle with nature according as his body and spirit are strong or weak. The desert surrounds the reader of this novel—by Zane Grey's vivid descriptions, it is made to glare under the reader's eyes, on all sides, to mysterious, untrodden horizons. Here is a big novel, a gripping story, a vivid experience not to be missed.

THE WASTELAND

To be published

January 5th

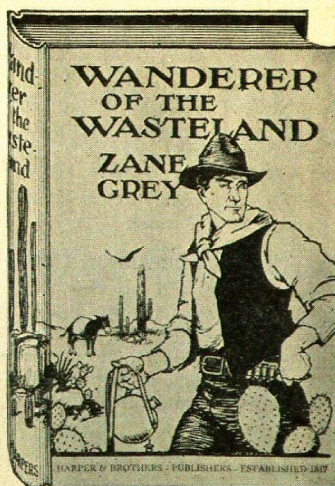
\$2.00

NOTE:

THE DAY OF THE BEAST

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1817

NEW YORK CITY

PUBLICATIONS OF R. R. BOWKER CO.

Office of THE PUBLISHERS' WEEKLY

62 West 45th Street, New York

The Publishers' Weekly (Established 1872) The American Book Trade Journal

Recognized as the representative journal of the bookselling and publishing interests in the United States. Contains full weekly record of American publications, all the news of interest concerning the book trade; discussions of vital problems, lists of "Books Wanted" and "Books for Sale," etc., etc. Subscription, \$5 a year in zones 1-5; \$5.50 a year in zones 6-8 and Canada; to foreign countries \$6 a year.

The Publishers' Trade List Annual

Containing the catalogs of upwards of 400 American publishers, contributed by themselves and arranged alphabetically by the firm-names, with smaller lists in the front of the volume. Indispensable to every one who has any interest in the sale or purchase of current books. Thick 8vo, thumb index, cloth, \$4.50.

Whitaker's Reference Catalog of Current Literature, 1920

Containing the catalogs of British publishers bound in two volumes with a separate Index volume. The set of 3 vols. bound in half leather, \$12. Issued at irregular periods, the previous set in 1913, the next probably in 1924.

English Catalog of Books (Annual)

Containing a complete index list of all the books published in Great Britain and Ireland in the calendar year. 8vo, cloth, \$4.

English Catalog of Books 1916-1920

The latest five-yearly cumulative volume. 8vo, half morocco, \$42.50.

The American Educational List

Contains a price-list of the school textbooks in use in the United States, arranged alphabetically by author's or editor's name, and a detailed subject-index referring from each specific subject to authors of books on that subject. Bound in leatherette boards, red edges, \$1.

The Bookman's Manual: A Guide to Literature

By Bessie Graham. An introduction to book knowledge with discussions of editions and their makers. Founded on the series of

"Home School of Bookselling" that appeared in THE PUBLISHERS' WEEKLY. 12mo, cloth, \$2.50. Out of print.

The Bookman's Journal and Print Collector (Monthly)

An illustrated magazine of literature relating to rare books and prints. Issued jointly in London by the Bookman's Journal Company, and in New York by the R. R. Bowker Co. Single copies, 50 cents; Subscription, \$6 a year.

American Book Trade Manual 1922

Containing directories of Publishers and Booksellers in the United States; a list of Booksellers in Canada; lists of trade papers and organizations, best papers for reviewing books, etc. 8vo, cloth, \$5.

Directory of Book Publishers

In the United States (in "The American Book Trade Manual"), \$5.

Directory of Booksellers

In the principal towns of the United States and Canada (in "The American Book Trade Manual"), \$5.

The Literary Year Book

An English *vade mecum* especially designed for Authors, Editors and Bookmen; an omnibus in which is gathered an extremely useful array of important facts, information, data and suggestions not obtainable in any other work of reference. Thick 8vo, cloth, 1922 edition, \$3.

Private Book Collectors in the United States 1922

The addresses of more than 2000 private book collectors with their hobbies mentioned, etc. 8vo, half cloth, \$15.

The Library Journal (Established 1876)

The representative periodical in the field of library work and development. Published twice-a-month. Subscription, \$5 a year; \$5.50 to foreign countries; single numbers, 25 cents.

Special subscription rate for small libraries.

The American Library Directory

(Succeeding the American Library Annual) The volume in preparation will be dated 1922 and will contain lists of public and special libraries in the U. S. and Canada. 8vo, cloth. Ready in January.

RONALD

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A very helpful handbook for the credit man. In this volume Stanley F. Brewster, member of the Federal Bar and Lecturer of Finance in New York University, deals with the various points at which the credit man is likely to come into contact with the law. His legal rights and remedies against delinquent debtors and the procedure he should follow in recovering funds on involved accounts are given full and authoritative treatment.

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Orders Should Be Sent in at Once

The Ronald Press Company
PUBLISHERS

20 Vesey Street, New York

The story of the love life of Erik Karsten



By HENRY WALSWORTH KINNEY

The story of the love life of Erik Karsten, descendant of a long line of Karstens whose code was not to covet a friend's wife or daughter or a maid, and never wittingly to do anything to cause sorrow to a woman. A curly-haired Karsten, the boy is born to the curse once pronounced by a bishop upon the first Erik Karsten, who had loved a queen, that no curly Karsten should bring happiness to the woman he loves or get happiness from his love.

The novel is of engrossing interest because of its pseudo-historic tradition, its glamorous background and for the reason that it is the careful study of a brilliant man and a gentleman, who, because of his imagination, is profoundly and eternally curious about women. From his first love episodes in Copenhagen, through his unhappy marriage experience in San Francisco until he finally seeks solace in Tokyo the reader will follow the career of Erik Karsten with eager interest. Incidentally, he will find that the story is a peculiarly vivid condemnation of the so-called "gentleman's" code, inasmuch as the freedom it permits must in the end cause only disillusion and regret. Mr. Kinney, possessing a vigorous style, adept in characterization, frank in his descriptions, has written a strong, artistic novel.

READY JANUARY 2nd. Price \$2.00
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Boston LITTLE, BROWN & COMPANY Publishers

The Publishers' Weekly

THE AMERICAN BOOK TRADE JOURNAL

Founded by F. Leyboldt

December 30, 1922

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

Clearance Time

JANUARY means book clearance. Again we place editorial emphasis on this seasonal event. The PUBLISHERS' WEEKLY of December 23rd carried an article by Ward Macauley, Detroit bookseller and former president of the American Booksellers' Association, which brought forward a new and practical idea for clearance sales, one that has been tested and found good. We commend it to every bookseller for careful study. Mr. Macauley's "One Copy Sale" gets its special value from the fact that it makes a virtue of one of the chief difficulties of ordinary clearance sales by making each buyer realize that he is getting the only copy of that particular book that is offered. The same issue carried a discussion on how to arrange books for the January sale that may prove of value to dealers.

The three special reasons for January clearance are:

First, Because the public has the occasion in mind, it is much easier to bring the sale thru with success than at any other season.

Second, a healthy clearance sets the stock in readiness for new book business which must be the chief profit of the year.

Third, it is well known that one of the chief handicaps under which booksellers usually labor is the clogged shelves of too long carried stock.

"Clear for the year" is a good motto for January.

Winter Selling Efforts

WITH the turn of the year, several of the well-organized opportunities for increasing attention to books should be employed. The general demand for books in the shut-in season is always heavy, but, after the clearance sales the first two weeks in

January, there are several opportunities for book-trade emphasis that the bookstore should not overlook.

Among these there is the season of American birthdays. Benjamin Franklin's birthday on January 17th is always of public interest, and has won wider recognition thru the nation wide thrift campaigns. No store is without an edition of the "Autobiography" of Franklin and other lives of the great Philadelphian. As printer, writer, booklover and the inventor of the circulating library idea, the book-trade owes Franklin more than a passing courtesy. February will always be a time of emphasis on American heroes, with Lincoln's and Washington's birthdays marked in every school and in innumerable periodicals. The Boy Scouts will not allow us to forget Daniel Boone, the great name in our frontier's development, especially on February 10th.

There is to be a new trend of interest in January, created by the Drama League's Drama Week on January 21st-26th. This campaign to give the stage and its literature a more adequate appreciation comes at a time when the public is ready to give increased attention to this subject. Valentine Day aroused more than ordinary interest in bookstores last year. The Year-Round Bookselling Committee will again supply Valentine bands to all dealers at production cost. Lent, with its emphasis on devotional reading, comes earlier than last year. Ash Wednesday being the 14th of February, and the first week in March has been selected by the Book Committee as Religious Book Week.

Such efforts give opportunity for dramatization of bookselling activity and sound reasons for new displays and promotion that keep the store from reaching a deadly sameness week after week.

Active Gift Business

A S business closed on December 23rd, reports from different parts of the country on retail conditions seemed to indicate an unusual year. Dunn's review on general conditions speaks of the favorable feature noted in the substantial orders for 1923 already on the books of producers in various fields. Large and small stores of eastern cities report that they are doing fine business, and telegraphed information from the middle west says it is one of the largest holiday buying seasons in the history of

retailing. This general statement is in spite of the fact that it is generally believed that a late Thanksgiving is a strong hindrance to an early buying development.

As books have undoubtedly come in for unusual attention, it is to be hoped that bookstores thru the coming year will be able to increasingly place books in the public mind as gift material for birthdays, holidays, for wedding presents, for travelers and voyagers and for every occasion where a gift is appropriate.

Good Accounting

EVERY time that retailing in this country has been systematically studied, the investigators have found that the crying need is for better accounting, without which no retailer can know where he himself stands and without which no comparative figures are of value. With the coming of a new year, it should be again emphasized to all booksellers that they should put this part of their business management in good order.

A store that goes from month to month only knowing in part what conditions exist in the debits or credits or what crisis may be impending, is in bad shape to plan constructive enterprises or to increase sales. The dealer who does not know accurately whether his stock on hand is increasing cannot estimate how much of his profit is being put upon the shelves. If he cannot tell with reasonable accuracy what the net profits of the month are, he can do nothing effective toward planning the next month's business. If he does not know what departments are gaining and what losing, what show a margin of profit and what do not, he cannot develop his organization or put emphasis where emphasis is due. Nothing is more discouraging for a salesman than to feel that his department cannot be judged as to its success because the figures are inadequate, and nothing is more unfortunate in relation to creditors than for a retailer to be unable to make a statement of just to be unable to make a statement of just where he is likely to stand thirty, sixty or ninety days ahead.

The fundamental divisions of a bookshop's expense are: overhead, which includes those items that can change but little with increase or decrease of sales—rent, light, heat, insurance, interest charges, etc. Such items can be pruned but little, but at the first of the year they should be gone over with especial

care. The next item of importance is the salaries—buying salaries, which have to be divided over the whole business; bookkeeping salaries, which are also part of the general expense; selling salaries, which need to be watched in exact relation to results produced. Delivery expense is a small item in percentage, but an important one to watch, as it is all too easy to increase the cost per book so that little margin is left. Then there is the promotion expense—circulars, advertising, window cards, etc.—for which there should be ample provision, as, by a careful use of this fund, larger sales are produced. When other expenses have pushed this fund out existence, the total income from which all expenses are taken is bound to be curtailed.

If it could be said that the book-trade was one hundred per cent efficient in its accounting, a new era would be under way, and comparative figures of one store could be of increased value to the other. It is to be hoped that the time when such a statement can be made is not too far distant.

The World Moves

A FEW years ago, a common sight in the windows of a drugstore on a busy corner was a pile of dictionaries, each reduced from \$4 to \$1.35. Those in the book-trade who doubted the ethics of using such an artificial list price felt a little less confidence in the whole business method of a store like that and thereafter in their minds questioned every price that was quoted in the store's windows. This fall when a dictionary display was made in the same windows, the selling price only was given, and the sale seems to be running as well as ever.

The use of an artificial list price has largely disappeared in the book-trade, and its complete disappearance is in sight. When this gain is followed by the disappearance of cut prices in department stores, where the prestige of such book cuts is needed to bolster the business in other departments, another mark in business progress will be registered. One department store whose advertising always carries the phrase, "One of America's great stores," little realizes, perhaps how inconsistent that statement is with the appearance of price-cutting in its book department. America's great stores are not often in the price-cutting business, as checking off the list of those organizations would show.

The Lady Wishes a One-Act Play

How to Help The Local Players

By Frank Shay

"I WANT a one-act play for three women and three men," said the serious young woman to the bookseller. "And, it must be a farce and not take over thirty minutes to present."

The lady's name is not Carol Kennicott nor is she a character from a comic supplement. She is, from appearances a normal, healthy, educated American woman and her want is perfectly normal. She probably rates, or would rate, much higher in a Binet-Simon test than the bookseller. She is interested in the new art movement which, since the end of the war, has swept the country and penetrated to every city and town. Even the villages and hamlets have their little theaters, amateur dramatic clubs, drama reading circles and individual play-lovers.

The amateur dramatic clubs and the drama reading circles are not in the new movement: we have had them with us for years. The play-lovers are new. The little theater enthusiasts are new. The demands they make upon the bookseller are new and these demands are persistent and will not be denied.

These enthusiasts have decided to read plays and to give plays and if their local bookseller is not ready and able to supply their needs they will go direct to the publishers; a bad habit, my merry men, to let one's customers get into.

The Little Theater Movement

The little theater movement (it should be called the art theater movement) in America has assumed such proportions as to merit more than the polite attention of booksellers. Its very needs can be supplied by booksellers and they, in the interest of their business, should be the ones who encourage these adventures in the arts. The bookseller need not become a member of the organization but he should at least be a subscriber and attend the performances. By his knowledge of books about the theater he can make valuable suggestions to aid in the better production of plays. By keeping alive to the newly published plays he can aid in adding to their repertory.

We will let the serious young lady wait a moment. She has been given a chair in front of the drama table and is probably taking better care of herself than the bookseller could take of her. First of all we will take up the matter of the drama lover who lives in towns and cities outside the metropolitan district.

Magazines and periodicals carrying reviews of plays circulate thruout the country. The curtain is rung down on a success on Broadway and within a fortnight the most remote sections of the country are aware of it and are desirous of seeing it. Yet, the conditions of presentation of plays outside producing centers makes this an impossibility. It will be necessary for play-lovers outside these centers to wait until an inferior road company visits their locality, which may be all of a year and, in some cases, two years. By this time, the very same periodicals are carrying news of other and greater successes which have taken the place of the older ones in the minds of this remote audience.

The bookseller enters the lists at this point. These drama-lovers should be known to him. The plays which attract their attention are invariably the better class of plays. Most of these plays appear in book form before or after the opening performance. These plays should be brought to the attention of the would-be playgoer. He will probably have to be educated into the reading of plays, but this can be accomplished. The reading of printed plays does not demand any greater intelligence than that required to read a novel. In fact, plays are much simpler and easier to read.

The bookseller can keep in touch with the new plays produced in New York and Chicago thru his favorite magazine. He can add this knowledge to his weekly study of Publishers' Weekly and add considerably to his clientele.

In going over the productions of plays made last year, in Burns Mantle's "The Best Plays 1921-22" I find that no less than forty-seven appeared in printed form. True, some were as novels, others were dramatization of novels. However, there were forty-seven chances to interest your play-lovers. Of the present season, taking December first as a date, I find the following plays now appearing in New York in printed form.

The New Plays in Print

"East of Suez," by Somerset Maugham (Doran).

"Loyalties," by John Galsworthy (Scribner).

"Six Characters in Search of an Author," by Pirandello (Dutton).

"Rose Bernd," by Hauptmann. In Vol. 2 Hauptmann's Plays (Huebsch).

"R. U. R.," by Capek. To be issued in January (Brentano).

"Merton of the Movies," by H. L. Wilson (fiction form) (Doubleday).

"The Old Soak," by Don Marquis (fiction form) (Doubleday).

"Rain," by Somerset Maugham (fiction form in *The Trembling of a Leaf*) (Doran).

Others which have just closed are:

"Malvaloca," by the Quinteros (Doubleday).

"Morn Till Midnight," by Kaiser (Brentano).

The above list does not include Shakespearean revivals.

Here, then, is an opportunity for booksellers to make their stores attractive to a new clientele.

The serious looking young woman is still looking for a one-act farce for three men and three women. She has fumbled thru several volumes of one-act plays without finding just what she wanted.

Collections of Short Plays

Neither the bookseller nor his clerk can be expected to place his finger upon the lady's immediate need. He could hardly be expected to run thru a bibliography search for such a play. Customers, however, do expect this service. The bookseller should offer the lady as much assistance as possible. His one-act plays should be separated from the longer plays and should be so arranged that they can be easily gone over. As it is, he probably placed before the customer the three Little, Brown anthologies:

"Representative One-Act Plays By American Authors." Edited by Montrose J. Moses.

"Representative One-Act Plays By British and Irish Authors." Edited by Barrett H. Clark.

"Representative One-Act Plays By Continental Authors." Edited by Montrose J. Moses).

The customer would have found just what she wanted in "Rococo," by Granville Barker, which is published in the second volume of the set.

There are certain collections of short plays which should be on every bookseller's shelves. These anthologies really have a double appeal to the public. To many readers they are more interesting and more dramatic than short-stories. To amateur actors they contain such a great amount of miscellaneous plays that one or more in any volume is bound to appeal. Other important collections of short plays are as follows:

"Fifty Contemporary One-Act Plays." Edited by Frank Shay and Pierre Loving (Stewart Kidd).

"One-Act Plays By Modern Authors." Contains 16 plays. Edited by Helen Louise Cohen. (Harcourt).

"Short Plays By Representative Authors." Contains 12 plays. Edited by A. M. Smith. (Macmillan).

"Atlantic Book of Modern Plays." Contains 15 one-act plays. Edited by S. A. Leonard (Atlantic).

"Twenty Contemporary One-Act Plays." Edited by Frank Shay (Stewart Kidd).

Two collections of less importance:

"Contemporary One-Act Plays." Contains 18 plays. Edited by B. Roland Lewis (Scribner).

"A Book of One-Act Plays. Contains 10 plays. Edited by B. L. Schaefer (Bobbs).

Books of plays presented by representative organizations.

"The Vagabond Plays." Contains 6 plays (Norman, Remington).

"The Provincetown Plays." Contains 10 one-act plays. Edited by George Cram Cook and Frank Shay (Stewart Kidd).

"The Portmanteau Plays," "More Portmanteau Plays," "Portmanteau Adaptations," by Stuart Walker (Stewart Kidd).

"The Washington Square Plays." Contains 4 one-act plays. (Drama League Series: Doubleday).

Books of plays designed to meet unusual needs:

"A Treasury of Plays for Children." (Plays which may be done by children.) Edited by Montrose J. Moses (Little, Brown).

"A Treasury of Plays for Women." (Plays requiring only women to cast.) Edited by Frank Shay (Little, Brown).

Good Plays to Stock

In the matter of native playwrights great care should be taken by the bookseller to keep his stock alive and fresh. Books of plays by unknown writers are dangerous. If a new dramatist appears in book form, the dealer should wait for definite demands for the work. The plays of the following writers should always be in stock.

Eugene O'Neill: "The Hairy Ape; Anna Christie; The First Man" (Boni).

"Emperor Jones; Different; The Straw" (Boni).

"The Emperor Jones" (separately) (Stewart Kidd).

"Beyond the Horizon" (Boni).

"Before Breakfast" (Shay).

"Gold" (Boni)

"Thirst, and Other Plays" (Badger).

Susan Glaspell: "Plays," "The Verge," "Inheritors" (Small, Maynard).

Alice Brown: "One-Act Plays" (Macmillan).

Alice Gerstenberg: "Ten One-Act Plays" (Brentano).

Stark Young: "Three One-Act Plays" (Stewart).
 Lewis Beach: "Four One-Act Plays" (Bren-
 tano).
 Lawrence Langner: "Five One-Act Comedies"
 (Stewart Kidd).
 George Middleton: "Embers," "Possession,"
 "Tradition" (Henry Holt).
 Floyd Dell: "King Arthur's Socks and Other
 Village Plays" (Knopf).
 Percival Wilde: "Dawn, and Other One-Act
 Plays" (Henry Holt).
 "Eight One-Act Comedies" (Little, Brown).
 Mary Macmillan: "Short Plays," "More
 Short Plays," "A Third Book of Short Plays"
 (Stewart Kidd).
 The Harvard Plays: "Five Series" (Bren-
 tano).

Standard Foreign Playwrights

Foreign playwrights depend entirely upon the demand. Booksellers should stock the plays of the following:

Bernard Shaw	Lady Gregory
John Galsworthy	John Masefield
J. M. Barrie	Arthur Schnitzler
Somerset Maugham	August Strindberg
John Drinkwater	Franz Molnar
Gordon Bottomley	Hendrik Ibsen
Lord Dunsany	Jacinto Benavente
St. John Ervine	Leonid Andreyev
W. B. Yeats	Anton Tchekof
J. M. Synge	

Popular Play Series

The matter of paper bound plays is a serious one. Some editorial supervision must be exercised in their selection. The older plays have fallen out of style. It is usual for customers to order plays of this type direct from the publishers. Owing to their slight cost it is hardly worth the bookseller's efforts to get them. Catalogs of the publications of the following publishers should always be kept on file.

Samuel French
 Walter H. Baker
 Penn Publishing Co.
 Edgar S. Werner & Co.
 Dramatic Publishing Co.

Series of plays in paper covers worthy of being stocked are as follows:

"The World's Greatest Plays." Edited by
 Barrett H. Clark (French)
 "The Stewart Kidd Modern Plays." Edited
 by Frank Shay (Stewart)
 "The Flying Stag Plays" (Egmont Arens).
 "The Stewart Kidd Little Theater Plays."
 Edited by Grace Adams.
 "The Little Playhouse Series." Edited by
 Pierre Loving (Lieber).

"Scottish Repertory Plays." (LeRoy Phillips).
 Bibliographies of Plays for Reference:
 "Bibliography of Published Plays" (1915).
 World Drama Prompters LaJolla, Calif.
 "Plays and Books of the Little Theater." Com-
 piled by Frank Shay (Gotham Book Mart).
 "A Second List of Plays and Pageants. (The
 Woman's Press).

"1001 Plays for the Little Theater." Compiled
 by Frank Shay (Stewart Kidd; January
 1923).

"101 Commendable Plays." Selected by the
 British Drama League. (Poetry Bookshop,
 London).

Many collections of one-act plays contain
 more or less extended listings of printed plays.

The serious young lady has been reading
 "Rococo" all this time and has decided it is
 just the thing she has been looking for. If she
 hadn't found it in your shop she would probably
 have written the writer who, in turn, would
 have sold her the same book.

The little theater movement, as evidenced in
 all these little ventures, is really the art move-
 ment which booksellers have been demanding
 for years. It produces readers and readers pro-
 duce sales. If you take the words of Bacon,
 quoted at the masthead of PUBLISHERS'
 WEEKLY seriously, you will support the move-
 ment to the utmost. It is the beginning of
 literary and artistic consciousness in Ameri-
 cans.

Says Actresses Must Read

FLORENCE NASH, who is now playing in
 "Merton of the Movites," tells of the neces-
 sity of a thoro knowledge of good books, in
 an interview for the N. Y. *Evening Post* of
 December 14. In the play she performs some
 rather difficult and dangerous stunts and there
 is a line which goes "it's not what I'd call a
 quiet evening with my book" which is
 particularly applicable to Miss Nash because
 when she is not acting she spends a great deal
 of time at home with her books reading
 sociology, philosophy, history, poetry—every-
 thing that can increase her knowledge of life
 and of the emotional recording of it. She has
 some 3,000 volumes in her library, among them
 a Ben Jonson of 1640 and a first folio of
 Beaumont and Fletcher.

"I don't think you have to 'live' anything to
 be able to act it," she said. "But you must
 have lived it in your imagination. You must
 read and you must be in touch with life out-
 side. An actress must be mechanically perfect
 in things of the stage, but she should read about
 life outside and use her imagination. Good
 fiction and good poetry are the very greatest
 doorway into our emotions."

Year-Round Bookselling Program

New Plans of Committee are Broad and Varied

NOW that the co-operating publishers have put the full force of an increased enthusiasm back of the bookselling promotion, the plans are beginning to go ahead to put out more and better material and make 1923 a notable year in bookselling. The detail of the promotion, as during the past two years, will be in the hands of Marion Humble, and she will have added assistance in her organization, so that the larger mailing list and the increased plans can be adequately covered. The enormous number of directions from which help has come is indicative of the general public interest in books and reading, and increased material has been necessary to measure up to the opportunity.

It has been determined to put out posters of the very highest possible character this year, and the one by Charles B. Falls, which goes out the first of January is as effective as a poster can be made and would deserve framing and permanent care. Mr. Falls, who is one of the great poster artists of the country, is also doing the Religious Book Week poster, which will have a large head of Lincoln with the legend, "Good Books Build Character."

Besides following up and taking advantage of the general plan, publishers gathered in a conference at the Waldorf on the 22nd decided to put special emphasis on four high spots of the program of the first half year. *First*, February as a month for emphasis, on biography and history, the natural time for such emphasis, supported as it is by general civic attention to American leaders and with bookstore aids and suggestions from every publisher who has material in the biographical and historical field.

Second, Religious Book Week under a special committee.

Third, March as a time for new methods of display and promotion of useful and practical books, the type of books that are the backbone of good book stock and which enable the bookstore to give service of unusual importance to every community. No publisher's list is without books of this general character.

Fourth, a large program of special emphasis on reading for boys and girls tend-

ing to give year round effect to the tremendous impulse that this field has had from successful Children's Book Weeks. It has been realized by everyone that year-round selling of children's books is the ultimate object of such an effort, and, with the aid of the publishers, bookstores and libraries, there will be in the spring a better showing of new books, more complete displays of standard books, illustrations, etc., this to be supplemented by lectures if desired. If such an emphasis is placed in the last two weeks in April, it will bring public attention to the books for boys and girls just before the graduation season and when the summer reading time is in sight.

No two periods offer more opportunity for special and constructive work. Graduation time makes it especially appropriate to bring to public attention the standard books of all literature, and it will be particularly easy to do this this year, as so many of them have come out now in new and adequate editions. Graduation gifts for every grade in high school or college can be emphasized. The summer reading for boys and girls brings up great possibilities. Adequate book bundles going to all summer cottages and camps with every family of children, and the more systematic development of summer reading for young people thru schools. From many directions in the past few years have come expressions of interest from the schools in better plans for directing summer reading of children, not into the channels of further textbooks, but into the field of the best form of diversional, informational reading. In some communities most systematic efforts have been made, and the children's work has been recognized by diplomas and school credit. It seems quite possible, as Miss Humble points out, that this form of reading development could be more systematically worked out, and that it would not only make summer a red letter time in the children's life, but could point the way to more book interest in the fall. The recognition of work done might be linked up with the Children's Book Week of next November. This general theme is one of the biggest plans that this co-operative work has developed.

1923 Calendar for Bookselling

The First Announcements From Year-Round Bookselling Committee

The seasons and dates suggested here for emphasis of certain kinds of books will be the basis of the 1923 program for Year-Round Bookselling, to be developed in the following ways for greatest benefit to the trade: (1) *Special posters* will be issued as indicated; (2) Suggestions will be made in semi-monthly *Year-Round Bookselling News* for connecting the seasonal features with organizations and individuals in the community; (3) Suggestions will be made by *cooperating publishers* thru travellers, circulars and trade letters for connecting specific books with seasonal features; (4) *Card reproductions of posters*, gift bands for books, gift certificates, and other attractive material for dealers' distribution will be offered at cost.

The Committee is developing several important features which will undoubtedly increase interest in books, nationally. (1) A plan for state by state book promotion is now under development with the support of many state library commissions and state boards of education. It is hoped that many national and state organizations will cooperate, with suggestions to their local branches for inclusion of books and reading in their year-round program. Booksellers are invited to send for extra posters to place in club rooms, churches, and other meeting places. (2) A vacation reading plan which will include boys and girls of all ages, thru high school, and will culminate during Children's Book Week next November, will be launched in the spring.

The 1923 "text for the trade" might well be "Everybody for Books!"

THE 1923 BOOK CAMPAIGN POSTERS

The posters prepared to stimulate book-buying in 1923 will be worth the most conspicuous place in your window and store. The first one, designed by Charles B. Falls, well known especially for his war posters and his "Books for Soldiers" poster, will be mailed December 28th. It is printed from wood blocks in four colors, and is very striking. Booksellers who can place copies in club rooms, Board of Commerce lobbies, churches and other organization meeting places are invited to send for extra copies (free).

Each dealer receiving the Year-Round posters is entitled to a frame for holding them. Frames will be mailed on December 28th to dealers added to the mailing list during the latter part of 1922 who did not receive them. Please notify the Committee if you do not get your frame. Additional frames at cost, 70 cents each, plus postage.

Save the posters when you retire them from the window. They make an attractive frieze in the store. You may want to put them to work in the window again some day.

JANUARY

"In Every Home—Books." The new poster, in four colors, by Charles B. Falls, will be mailed December 28th. The usual number will be sent to dealers. *Extras on request.* Card reproductions at cost, \$1.50 per hundred.

For emphasis: Building up the home library. Encourage families and individuals to include in 1923 budgets a sum for books each month: books of all kinds, adult and juvenile.

Special features: (1) *Books of plays on the theater and on drama.* 1923 sees the three hundredth anniversary of the publication of the First Folio edition of Shakespeare. Revival of Shakespeare interest in stage productions and in books. Drama League of America plans a national publicity campaign January 21-26 to stimulate interest in good drama, with a special Drama "Book Day" January 23d. Booksellers might also include poetry in special displays and advertisements. Dramatic clubs, Drama League branches, dramatic editors, theater managers will cooperate: (2) *Books on Business.* The National Association of Credit Men, thru The Credit Monthly, is starting a January-March campaign of publicity about business books. Its slogan is "Reading Good Business Books is Good Business." 33,000 members, business and trade magazines, business men's organizations, publishers of business books will cooperate. *The Committee will supply reprints of the poster "Find It in Books" 11 by 14 inches on request.* (3) Books on thrift, insurance, budgets, etc., during National Thrift Week, January 17-23. Emphasize inclusion of books in annual budgets. Benjamin Franklin's Birthday, January 17. Banks will cooperate.

Frank Shay has prepared a list of plays and books on drama which the bookshop could handle and feature, especially useful to booksellers in connection with the Drama League publicity planned for January. Reprints of this article which will be published in the PUBLISHERS' WEEKLY, December 30, may be had on request. Among current magazine articles on plays is one by Montrose J. Moses, in *The Outlook*, December 6, "The Art of Reading Plays." In the *Book Review* for January, "Good Plays to Read" by S. Marion Tucker. The American Library Association list of "Plays of Today" compiled by Francis K. W. Drury in 1921 includes one hundred of the best modern dramas. A comprehensive list of books on the theater and drama was published in *The Billboard*, August 5, 1922, reprinted in PUBLISHERS' WEEKLY, September 16. *Shakespeare Poster*. A facsimile, actual size, of the title page of the First Folio Shakespeare has been made in poster form by the PUBLISHERS' WEEKLY, for sale to dealers. The size is 11 by 18 inches; cost 25 cents each, postpaid. These will make effective centers for drama book displays.

FEBRUARY AND FIRST TWO WEEKS OF MARCH

"Good Books Build Character." The poster will be a sketch of Lincoln, with the slogan. Card copies at cost, \$1.50 per hundred. This poster prepared for RELIGIOUS BOOK WEEK in March, to be used thru February also for greater emphasis of idea.

For emphasis: American history, biography, citizenship, arts and music. Patriotic birthdays: Daniel Boone, February 11th; Lincoln, the 12th; Lowell and Washington, the 22nd; Longfellow the 27th. Schools, clubs, churches, patriotic societies will cooperate.

RELIGIOUS BOOK WEEK, March 4-10, a special pamphlet of suggestions for dealers is being prepared, with contributed articles by booksellers and librarians who have successfully featured religious books, and from clergymen who use book sermons. Churches, Sunday-Schools, ministers' associations, clubs will cooperate. Extra posters on request.

Special features: (1) Boy Scout Anniversary Week, February 8-13. Scouts especially interested in patriotic displays for Daniel Boone's birthday. "Father and Son Week" sometimes observed with Scout Week. Opportunity to feature books that fathers and boys will like to read together: fiction, biography, practical books, etc. Many books for boys appropriate here. (2) Books on music and arts, in connection with the emphasis on books on American music and art. Booksellers can use this opportunity to connect with art institutions, music and art clubs, etc., preparatory for music festivals in spring. Religious music and art can be featured during RELIGIOUS BOOK WEEK. (3) Books as Valentines. Attractive gift bands at cost, 50 cents per 100. (4) Books as Easter gifts (April 1). Attractive gift bands at cost, 50 cents per 100.

RELIGIOUS BOOK WEEK to come March 4-11.

The Passing of the DeVinne Press

THE passing of the DeVinne Press, thru the giving up of its plant as a going concern, and the projected sale of its physical assets marks the end of one of the most famous printing houses of its day and generation in America. Theodore L. DeVinne was its founder and inspiration, and thru him and by him the printed sheet became the product of an artist rather than the job of a journeyman.

Coming as a youth from Stamford, Conn., where he was born, he started as a compositor in the shop of Francis Hart & Company, where he became known as "Tom Devine." It is suspected his Irish associates in this way protested the imaginary Gallicizing of the good old Hibernian name of "Devine." This was in the days before the Civil War. DeVinne, the silent and studious, rose step by step, as foreman, superintendent and partner, until on the death of Mr. Hart he took over the business, and the firm became Theodore L. DeVinne & Company, afterwards reorganized as The De-

Vinne Press. Then began the development of a standard that registered the best in typography and made him and the Press famous.

As printers to the Century Company from its inception forty years ago until 1919, the DeVinne Press was known far and wide for its faultless output, and its artistry was further evidenced in many of the privately printed books of the Grolier Club, of which Mr. DeVinne was at one time president. His studies in the improvement of typography led to the publication twenty years ago of three volumes, "Correct Composition," "Title Pages" and "Modern Book Composition" that are still standards on the subject.

When Mr. Devinne died in 1914, the vital thing of the plant seemed to have passed, and when later on the Century Company withdrew the production of its magazine and books from the Press, the end was in sight and few in the trade were surprised at the final collapse of a famous firm.

Children's Book Week of 1922

A Report by the Executive Secretary, Marion Humble

A SUMMARY of the fourth Children's Book Week, November 12 to 18, shows it to have been one of the most notable campaigns ever undertaken in the interests of books and reading and probably one of the most far-reaching of publicity campaigns in any field. The Children's Book Week Committee sent posters and suggestions for work during the Week directly to nearly 6000 bookstores, libraries, schools and clubs. Hundreds of other centers were reached indirectly thru these agencies. Newspaper clippings—and these are always incomplete—show space given to the activities of the Week in 735 stores in 573 towns. Entire communities, including the library, the bookstores, the women's clubs, the Rotary Kiwanis and Lion Clubs the Boards of Commerce, the schools and churches, the motion picture theaters, the newspapers, have put energy and enthusiasm for seven days, and more, into discussion of books for young people.

The campaign was a part of the Year-Round Bookselling program, as it was in 1921, and financially supported by 46 general publishers and 9 additional publishers of children's books. The printed aids sent out from the office were:

15,000 copies of the Children's Book Week poster by Jessie Willcox Smith.

250,000 card reproductions of it.

7,000 streamers "Happy is the Child With Books."

5,000 Booksellers' Guide.

5,000 Librarians' Guide.

3,000 Suggestions for Teachers.

7,500 Club Programs.

3,000 Film list.

6,500 Thomas Bailey Aldrich Bookcase drawings.

7,200 A. L. A. reprint "100 Books for the Child's Home Library."

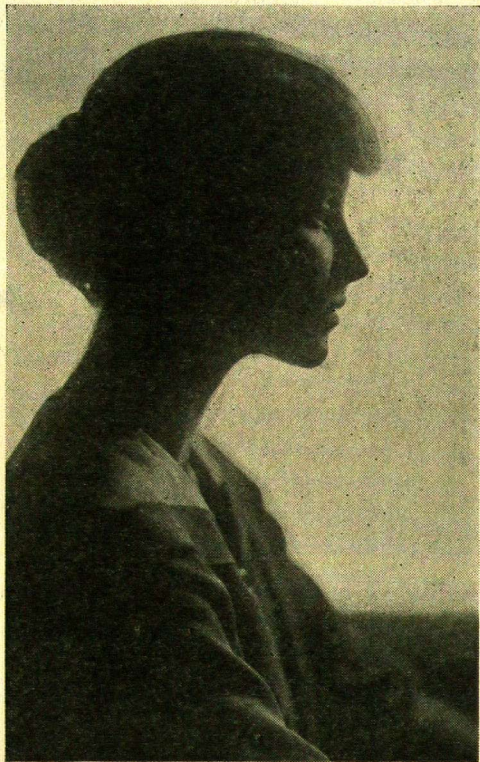
4,300 A. L. A. reprint of "List of Books for a Country School."

2,000 reprints each of the Coryell article from the *Outlook* and the contest in *Farm and Fireside*.

3,000 reprints of the contest in the *Bookman*.

In practically every mailing, material was sent only at the request of the organization or individual planning to use it, so that there was as little waste as possible.

Children's Book Week received its first impetus this year from its place on the program of the National Education Association in Boston. Frederic Melcher, chairman of the Committee, spoke there on "The Child's Own Reading." This talk and reports of it reached thousands of teachers. The Committee's announcements of the Week were sent to summer schools for teachers in practically every state, and all the leading educational journals. Among those to feature the Week



MARION HUMBLE, EXECUTIVE SECRETARY OF THE CHILDREN'S BOOK WEEK MOVEMENT DURING THREE INCREASINGLY ACTIVE YEARS

were the *Journal of Education*, the N. E. A. organ, *American Education*, *The Normal Instructor* and *Primary Plans*, the New York Department of Education *Bulletin*, Minnesota Education Department *Library Notes*, Utah *Educational Review*, Nevada *Educational News* and Sierra *Educational News*, and other prominent papers. Press discussion of the list of "Twenty-five Books for a Country School" selected by vote of members of the American Library Association and the N. E. A. was a forerunner for Children's Book Week publicity.

The outlines for club programs issued by the General Federation of Women's Clubs, the list of book films published by the National Board of Review of Motion pictures, the reprints of essay contest announcements furnished by *Farm and Fireside* and *The Bookman* and of Hubert Coryell's article on boys' reading by the *Outlook*, and the special articles on children's reading in October, November and December periodicals supplemented the Committee's suggestions

books reviewed by boys and girls in the paper.

Daniels and Fisher Stores Co. in Denver, Colorado held a children's costume party, which was entered by nearly two hundred boys and girls, each portraying a character from a children's book. "Puss-in-Boots, Jack and Jill, Minnehaha, Buffalo Bill, Raggedy Ann, the Old Fashioned Girl, Heidi, the Pirate from Treasure Island, Hans Brinker, Little Lord Fauntleroy, the Dutch Twins, the Pied Piper, and Little



THE PRIZE COSTUME PARTY AT DANIELS & FISHER STORES CO., DENVER.
HANS BRINKER, THE PIRATE OF TREASURE ISLAND, THE OLD FASHIONED
GIRL AND HEIDI

made in circulars and letters and were of practical value in stimulating book interest and sales in literally hundreds of cities.

In the Stores

Among the many bookstores that planned effective features and displays were Russell and Cockrell of Amarillo, Texas. This store followed the idea of *The Bookman* and offered prizes for the best stories "My Book Party." Announcements of the contest were sent to every teacher in Potter County; the prizes were books.

The George W. Jacobs Company of Philadelphia sent cards of announcement of their Book Week exhibits to several thousand customers, club women, school principals, and clergymen. Poster exhibits were placed in libraries and in parish houses. The store cooperated with the *Public Ledger* in displaying the

Orphant Annie won prizes and honorable mention. The judges were representatives of prominent local and state organizations, which ensured the interest of many adults as well as children. The manager and assistant in the children's book shop helped the children with ideas and details for costumes. A great increase in sales was made thruout the Week.

A. T. Lewis and Son of Denver had a remarkable exhibit of paintings in connection with the week. Hubert Jenkinson of the book department spent several weeks in the east getting together a "Gallery of Romance"—paintings valued at \$163,000. Many well known illustrators were represented, including N. C. Wyeth, Dugald Stewart Walker, Frank Schoonover, Milo Winter. The Board of Education urged all pupils and teachers to visit the exhibit, and the newspapers printed frequent notices of the exhibit.

Hochschild, Kohn and Co. of Baltimore placed the Children's Book Week posters in over one hundred schools where special talks were given on boys' and girls' books. Exhibits of posters, books and bookcases were placed in many of the private schools of the city. Three or four hundred books were placed in an exhibition held at the Peabody Institute Galleries under the auspices of the Playground Associations

with her story hours. The local Scout executive gave talks on Indian life and told stories.

The J. K. Gill Company of Portland, Oregon, again demonstrated its place as a factor in community life. The story of their Magic Wish Contest, their exhibits of books placed in schools and clubs, the remarkable publicity attained in the newspapers have been already told.



THE DENVER PRIZE WINNERS INCLUDED ALSO JACK AND JILL, BUFFALO BILL, RAGGEDY ANN AND PUSS-IN-BOOTS

and allied organizations. Special lectures were delivered each day; and following this exhibition the books were transferred to the Teachers' Training School for inspection by two thousand teachers meeting in state convention.

In Evanston, Illinois, Milo Winter made a book plate for Evanston boys and girls which was distributed by local dealers.

In the Children's Book Week observance at the John Wanamaker store, New York, many well known authors and illustrators of children's books read or told stories.

Hugh Lofting was the special attraction of the exhibit of Halle Brothers in Cleveland. His talks to the children and autographs of his books were most popular.

In the Herz store, Terre Haute, Indiana, a marionette performance of Little Red Riding Hood and Steinman's Miniature Circus were given. Milo Winter gave demonstrations of illustrating. A Bubble Book party was another drawing card, as was also Georgene Faulkner

Community Support of Week

One significant development of Children's Book Week is that it is now being made a community matter, and in some cases a state-wide movement. In San Francisco, under the able leadership of Caroline Allen, representative of The Book House for Children, a local committee was formed with headquarters in the Mechanics' Building. The Committee was made up of Caroline Allen, chairman; Millie Jacobs; Robert Rea, city librarian; Paul Elder; J. W. Stacy. The endorsement of the mayor and other city officials, and the active cooperation of the state librarian, the public library branches, the county library, the Board of Education, the Congress of Mothers, the Parent-Teachers' Association, the Boy Scout organization, the bookstores, many churches and individuals was obtained. All the newspapers gave considerable space to reporting activities which were quoted thruout the west. In Detroit, Michigan, the local committee consisted

of Frank Cody, superintendent of schools; Adam Stroh, librarian; Bishop Charles W. Williams; Rev. William Stidger, Rabbi Leo Franklin; Elisabeth Knapp, children's librarian; Father Cantwell; and Mrs. Lillian Matthews, president of the State Federation of Women's Clubs.

The cooperative committee in St. Paul, Minnesota, was under the direction of L. R. S. Ferguson, Commissioner of Education and Webster Wheelock, librarian. The slogan was "This is Children's Book Week. Boys and girls, add a book to your library; Grown-ups, give a book to some child."

Club Activities

The State Federation of Women's Clubs of Georgia adopted for its aim for the week "to make available for Georgia's school children 50,000 books more than they now have. This is but a small undertaking, since it averages but one book to each of Georgia's club women. Every club was asked to support the movement and report all books subscribed to district chairmen. This wonderful plan for Georgia was the suggestion of the state superintendent of education.

In Alabama, the State Federation's "Literature Chairman" announced an essay contest for children of the fifth, sixth and seventh grades of the entire state. Book prizes were offered, and the cooperation of teachers and club women throughout the state enlisted. The Federation in California sent announcements of the week and posters to district and local chairmen.

The Women's Club of Evanston, Ill. printed a list of one hundred books "From Mother Goose to Ivanhoe" compiled by local writers and Ida F. Wright, the librarian, and presented copies to the school children. In Carrollton, Kentucky, the library committee of the Woman's Club and Parent-Teachers' Association selected books for the local drug stores to sell, staging a local campaign with the slogan "Let's make this a 'Book Christmas.'"

The Oklahoma State Federation of Women's Clubs' chairman, Mrs. J. R. Dale, asked local federations to see that the twenty-five books recommended by the American Library Association are placed in every school in the state.

Typical School Celebrations

Inspired by hearing the talk at the N. E. A. in Boston, Miss Ernestine Schrader, supervisor of reading of the upper grades of Little Rock, Arkansas, organized the Week in Little Rock schools, so that every child in the primary grades took some part. A parade was one feature, with each child who bought a new book during the week marching with the book carried high above his head.

An interesting and unusual exhibit was placed in the trophy case of a high school in San Diego, Cal., by Frederick Gronberg, of the book week committee. The twelve published volumes of the definitive edition of Robert Louis Stevenson, first editions of *Treasure Island* and others of Stevenson's books, an autograph, an unusual photograph of R. L. S., and first editions of Mark Twain and Riley were of great interest to the students.

Many normal schools and training schools had exhibits of books, book talks, book pageants and plays as examples of things that may be done by teachers during Children's Book Week to stimulate book interest. In Harrisburg, Pa.; Greeley, Col.; Portland, Ore.; East Stroudsburg, Pa.; and other places this was done.

Brackenridge High School, San Antonio, Texas, drew every student in the school into its program planned by the Lanier Literary Society and other clubs of the school. A "living book shelf" or "blurb parade" in which students wore large book jackets decorated to indicate the contents of the book represented; a special assembly program with characters from well known books taking part; a frieze of book posters and placards thru the entire school brought forth the following statement from the principal:

"Conducting Children's Book Week is a worth-while a piece of work as has ever been undertaken by a Brackenridge club. It is such work that convinces me that high school clubs have an indisputable place in the life of the school. If there is an organization or a department of Brackenridge that has not been drawn into the celebration of Children's Book Week, I have yet to see it."

Some of the Library Activities

Probably 1500 public libraries took part in the Week. The State Library Commissions co-operated thru bulletins, book lists, special circulars, and loan exhibits of books. One of the first and most helpful bulletins to appear was the September issue of the New Hampshire Commission Library Bulletin which was devoted entirely to practical suggestions for clubs and libraries planning to take part in the Week.

The public library of Tacoma, Wash., held a preliminary meeting in October to plan activities of the Week, at which were represented the Drama League, the public schools, Boy Scouts, Girl Scouts, Parent-Teachers' Association, Pre-School Council, the Story Tellers' Club, the bookstores and the high schools. A book review contest, judged by five of the most prominent townspeople, and a puzzle picture contest conducted by the Tacoma *News Tribune* and the public library won remarkable interest and publicity. 18 puzzle pictures by Sam Armstrong ran in the paper from October 26 to November 16, and the books represented were

exhibited in one of the jewelry stores. All titles in the contest were taken from the A. L. A. Graded List of Books.

The Milwaukee Public Library featured a "model home library" in the center of its children's room. The walls of the room were formed by bookcases filled with special displays made attractive and home-like with easy chairs and low reading lamps. Girl Scouts in the afternoons and Boy Scouts in the evenings acted as guides to the visitors. Society women were hostesses each day.

The public library of Los Angeles launched a new idea "Earn-a-Book." The Earn-a-Book project was suggested to every grade teacher, and reached 100,000 children. It was used by the schools as an object lesson in thrift as well as in encouraging reading. Some teachers took entire classes to the bookstores so that the children could buy books with the money earned. 3,000 scouts pledged themselves to earn a book. This idea was copied in many California towns.

The library in York, Pa., secured the cooperation of the schools in various ways. The drawing and industrial departments of the high school made posters which were displayed in school buildings and down-town stores; the English department of the high school planned a special assembly room talk on the Week; a special bulletin of suggestions was issued to the schools by the grade supervisor, at the suggestion of the librarian. Every English section in the freshman and sophomore classes of the high school, and all the seventh and eighth grades of the city were reached by the librarian during

September and October with talks on books. Mai Clinedinst, the librarian, writes to the Committee: "This has been the biggest week our library has ever known, and the activities of the week have not only brought children to the library who have never been there before, but have awakened an interest in adults who have the welfare of children at heart.

The New Orleans Public Library reports that 13,000 visited its Children's Book Week story hours and exhibits this year, an increase of 5,000 over 1921. Henry Gill the librarian be-

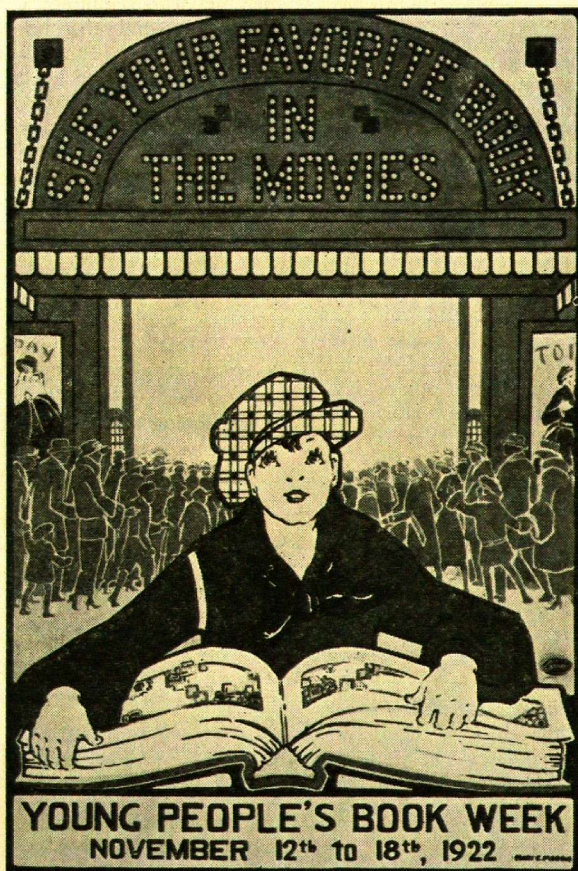
lieves that the Week will result in at least a ten per cent increase in the use of the library by children.

The Seattle Public Library states that 46 Parent-Teachers' Associations, with an average attendance of 40, were reached during the Week with talks on books by the children's librarian — 1800 parents reached personally. Five talks were made in nearby towns. Slides were shown at 21 motion picture theaters.

Mrs. A. G. Whitbeck, librarian, Contra Costa County, California, started on her annual "Book Week" tour November 2d, with 15 talks scheduled, 41 branch libraries and 51 schools to reach

Many churches cooperated with special book sermons, book talks for the children, and exhibits of books.

The Sacramento Public Library found in the cooperation of local motion picture theaters the most decided step in advance. As a result of cooperation between the library, the theaters and the local Women's Film Board, special matinees, once a month, showing book films for children are planned.



A GROUP OF CO-OPERATING PRODUCERS SENT OUT 15,000 LARGE SHEET POSTERS IN COLOR DURING CHILDREN'S BOOK WEEK

The Movies Give Aid

Publicity started by the National Board of Review of Motion Pictures and cooperating producers, especially in the Motion Picture News, had nation-wide results. Special matinees were held in many cities in cooperation with local committees and clubs; in many cases book exhibits were held in the theater lobbies. In Birmingham, Alabama, the City Amusement Inspector conducted a book film essay contest, with judges assisted by committees of teachers, college women, and members of the Better Films Association. The essays were written on the four book films presented at local theaters during the week. This co-operation was a forward step in book publicity, and has been of benefit to motion picture theater managers in allying them with the educational forces of the community.

Newspaper Publicity

Newspapers in New York, Philadelphia, Boston, Chicago, San Francisco and other large cities; state journals; weekly papers in country towns; all are alert to reflect and guide the astounding, increasing interest in books, especially in books for boys and girls. Editorials of literary flavor, entire pages of book reviews and book lists, special articles, news stories reporting the many activities of the Week cannot be summarized or even cited, because they are too valuable for brief mention and they have served their purpose by entering into the lives of the cities and villages where they appeared. Special Children's Book Week numbers of the New York *Evening Post Literary Review* and New York *Herald Book Section* were issued; the New York *Times*, *Tribune* and *World* carried special articles; the Philadelphia *Record* conducted illustrated book talks in the schools; special pages of the Philadelphia *Public Ledger*, with book reviews by the children themselves, the Philadelphia *North American*, and the Boston *Evening Transcript*; a special children's book section of the Detroit *Free Press*; a unique series of puzzle pictures in the Tacoma *News Tribune*; pages of book reviews by children in the *Journal-News* and *Times-Call* of Racine, Wisconsin; a page in the London *Times*; these are only a few of the columns which record the greatest book campaign that has ever been conducted.

Montrose J. Moses said in the New York *Times*:

"It's a good movement, a wise movement, a much-needed one. Pipe the song of good books and here the rustle of children's feet through the broad land—open-minded, eager young hearts wanting rhythms, wanting adventure, wanting to know what wonders there are that make the world go round. Main Street is en-

thusiastic about books for children. You see a crowd on the street and a soap-box orator waving conviction to the four corners. Is it electioneering or book-selection cheering? The point is that during the week of Nov. 12 to 18 the cowboy is lassoing the best books for his "kid," while the mother on Fifth Avenue is checking booklists from the nearest library. It's the intense drive, the intense push, the intense determination to be loyal for a week to Children's Books.

"Do you remember the swing of early days, the child seated securely, with tiny hands grasping the rope on both sides of her? Up she goes, and you swing her with intensity, until her curly hair nearly touches the upper branches of the tree. You give her a good start, and then you let her go. I always hated to see the cat die. And so it is with Children's Book Week: how long will this splendid intensity continue? What can we do to make it a permanent wave of enthusiasm?"

"Children's Book Week serves to swing us high, so that we may have a broad horizon as to the child's desire. The week ends Nov. 18! *What's to follow? Will we let the cat die?*"

The Children's Book Week Committee and the Year-Round Bookselling Committee sincerely repeat this question, "What is to follow?" hoping that 1923 will see the continuation of this splendid enthusiasm in a Year-Round national book promotion effort.

Second Annual Book Week at Wanamaker's

THE Book Department of the John Wanamaker Store, New York, celebrated its Second Annual Book Week December 4th to 9th. Each afternoon during the week there was a special entertainment in the Wanamaker Auditorium. Fifteen of the largest publishing concerns in the country co-operated with Wanamaker's Book Department in arranging the program. Each day was devoted to some special field, and the speakers were some of the leading men and women in their departments. The week's program was as follows:

Monday, December 4—Fiction, Travel, Biography.

Tuesday, December 5—Fiction, History, Travel.

Wednesday, December 6—Drama.

Thursday, December 7—The Younger Generation in Fiction and Verse.

Friday, December 8—Poets, Essayists, Periodicals.

Saturday, December 9—The Book Reviewers, Columnists and Children's Authors.

Thursdays at Five-thirty

Little Talks With the Sales Force

By James Lackington, Jr.

IX. A NEW YEAR'S RESOLUTION

It was the 28th of December and as the group gathered around Mr. Brown for the weekly discussion, he observed:

"My remarks on the advertising question can wait awhile, and I am going to give you one more week on writing your advertisements. The Christmas season has been so good that we have had all we could handle and we couldn't even hold our meeting last week. I think we can all look back on the holiday season with a good deal of satisfaction. We had to work hard, but the results justified it. We had good books to sell and we sold them—and many of them are going to keep right on selling. Next Thursday or before, turn in your advertisements, and I will send them on to Mr. Melcher and



FIGHTING THAT DREAD OGRE OF THE BOOK BUSINESS, THE ACCUMULATION OF STOCK

the writer of the one he judges to be the best will be awarded the prize of ten dollars. Now, for tonight's topic. On Tuesday, I asked each of you to write out a New Year's resolution for this store, particularly for the book department. I told you it would not be necessary to sign your names but merely to write the resolution and put it in a box in my office. I found seven resolutions in the box this morning. That shows that you all did your part, including young Fleming. I have been studying the resolutions all day and I am going to have topics for several discussions before we get thru with all of them. I asked you not to consult each other about these resolutions, and I believe that you have respected my request."

Every member of the sales force nodded emphatically to indicate that nothing approaching collusion had entered into the preparation of the resolutions.

"That's good," said Mr. Brown, "and makes all the more important the point that I am going to bring out. Despite the fact that there was no discussion about this matter, three of

you have offered practically the same resolution. This shows that it covers an outstanding thing, something that ought to be done. I will read all of the resolutions and then we will discuss for this evening just the subject brought up by the three that were similar." He took

the papers from his little black book and read as follows:

"One, Resolved that we get rid of our old stock."

"Two, Resolved that we will make more and better use of our catalogs."

"Three, Resolved that we will use more care in taking care of charges and of packages to be delivered."

"Four, Resolved that we will make a bigger and more persistent effort to clean up the old stock we have on our shelves."

"Five, Resolved

so we will try to know our stock better and so give better service."

"Six, Resolved to sell our old stock at any price it will bring."

"Seven, Resolved to keep our department cleaner and neater."

Mr. Brown paused for a moment, "Every one of those resolutions is a good one. I hope that we can live up to all of them. I am going to bring every one of them up for discussion at later meetings just as fast as we can get around to them. I have had copies made of the entire set and I want you all to read them and let us all do our best to put them into effect. I have a resolution myself that I expect to talk about some evening, too. Now, you will note that three of the resolutions emphasized the importance of fighting that dread ogre of the book business, the accumulation of stock. The fine thing about a resolution is that it makes you check yourself up. Now as a matter of fact, I had always rather prided myself that we did have a fairly clean stock, but these resolutions brought me broad awake and I have done a little research work this afternoon."

"You did your researching with a yard stick" observed Gordon, with a smile.

"Sherlock Holmes, again," Mr. Brown retorted. "Yes, I wanted a few shelving figures and here they are. We have in the book department fifteen sections for books. Each section is six feet wide, that's ninety feet; each section has eight shelves. That gives us approximately 720 feet of shelf space. I carefully analyzed twelve shelves in various sections, fiction, music, art, science, biography, technical subjects, domestic science, etc. I found that the average in these twelve shelves was 25 per cent of books that had proved themselves by the length of their stay on our shelves as being unsalable by us at regular prices. I say unsalable by us advisedly for many of these books could have been sold had we been thoroly familiar with their merits. But the fact is that all during the holiday season, one hundred and eighty feet of our precious shelf space has been cluttered up with books that were there all last season also and many of them the year before that, and some even longer. Just think of it, to all purposes we could have done just as much book business if one quarter of our shelf space had been taken away from us. I tell you it taught me a lesson and I determined to get that space back again. Then we can carry out some of these ideas of classification that we have had in mind."

"You won't get rid of those books unless you cut them deep" said Gordon. "We've had sales before and we thought we did pretty well, too. But still a lot of these old tramps stick around, using up space, cutting up the deuce with turnover, never helping to pay rent or salaries or anything."

"Not only that" said Miss Temple "but actually a book is judged by the company it keeps. I was just ashamed when I took Mr. Billings down to our art section. There are a lot of good books there but mixed in with soiled and old volumes, they didn't seem very attractive. I did my best but I wasn't much surprised when Mr. Billings said that he didn't see anything."

"I've spent an hour going over the matter with Mr. Partland" said Mr. Brown "and he was very much interested in the fact that three resolutions covered the same ground. When I asked his permission to make a thoro shelf-cleaning, he agreed completely: 'Go to it' he said. 'Get them out of here. Their room is better than their company.' So the biggest sale that Partland ever put on is going to start next Tuesday. Tomorrow morning Gordon and I will plan the window displays, the signs, the table arrangements and the advertising."

"Wouldn't it be a good thing," Miss Lister suggested, "to put up a lot of signs now 'watch for our big book sale starting January 2nd.'"

There are a lot of people coming in this week to buy New Year's cards and exchange their duplicate Christmas books, and a sign on every counter in the store would impress the fact upon them that we are going to have a real sale."

"That's a splendid idea" said Mr. Brown enthusiastically. As a matter of fact he had already on his desk carefully prepared copy for just this purpose. Not for worlds, however, would he have deprived Miss Lister of the satisfaction of having made a practical suggestion.

"This sale" Mr. Brown continued, "will be a big success if we all pull together. Mr. Partland has done his part by consenting to price reductions low enough to move the books. 'If the first cut doesn't sell them, cut deeper' he told me. Now, we must all talk about this sale, boost it in advance and use every bit of salesmanship we can command while the sale is on. Every one of these old veterans is coming off the shelf. Let us make it our business not to let any of them sneak back. Now remember, bring your advertisements to the next meeting or give them to me sooner. A little later, I am going to take up these other resolutions one by one. For next meeting, however, I want to discuss 'Lessons learned during the holiday rush.' I am going to ask each of you to think this over and write out a thought on this line and put it in my box sometime before the next meeting. That is all for this time. Goodnight."

American Library in Paris Extended

A GIFT has been made to the American Library in Paris for the purpose of establishing a French department in the Library.

The donor desires that this department shall establish the closest possible relations between the American Library, the government, the learned institutions and societies of France, and the other libraries both in Paris and the provinces, and promote in every way possible the use of the library by the French people.

He also desires that this department shall be of service in building up collections of French literature and books about France in the libraries of the United States.

The Prince de Leca Colonna has consented to assume direction of the new department. He will be assisted by an Advisory Council consisting of Premier Poincaré and other representative public men, and by a committee of French and American citizens especially interested in the promotion of intellectual intercourse between the two countries.

AMERICAN FIRST EDITIONS

A Series of Bibliographic Check-Lists*

Edited by Merle Johnson and Frederick M. Hopkins

November 15

Joseph Hergesheimer 1880—*Compiled by Marston E. Drake*

THE problem of the Hergesheimer Collector is with the limited editions—all but three books of the major list having special editions averaging one hundred copies. The collector may say that ordinary copies of the first editions are good enough for him—but the argument of increased value due to scarcity certainly lies with the limited edition volumes.

Mr. Hergesheimer's signatures are varied, sometimes small, sometimes large—sometimes the script J and sometimes the Roman J.

THE LAY ANTHONY. *New York, 1914.*

MOUNTAIN BLOOD. *New York, 1915*

THE THREE BLACK PENNYS. *New York, 1917.*

Of the first edition, a number variously stated as 10 and 25 were bound altogether untrimmed, making a slightly taller copy. This was not signed or numbered. Mr. Swire states that the paper of the second issue (without change of date) is on lighter (and grayer) paper—thus making a slightly thinner book. The first issue measures 1 5/16 inches across top of covers.

GOLD AND IRON. *New York, 1918.*

Top edges black.

JAVA HEAD. *New York, 1919.*

Special edition, 100 numbered and signed.

THE HAPPY END. *New York, 1919.*

Special edition, 60 numbered and signed.

LINDA CONDON. *New York, 1919.*

Special edition, 60 numbered and signed.

SAN CHRISTOBAL DE HABANA. *New York, 1920.*

Special edition, 110 numbered and signed.

CYTHEREA. *New York, 1921.*

Special edition, 100 numbered and signed.

THE BRIGHT SHAWL. *New York, 1922.*

Special edition, 250 numbered and signed.

HUGH WALPOLE, AN APPRECIATION, 1919. Monograph.

WILD ORANGES, TUBAL CAIN and THE DARK FLEECE, are reprints from "Gold and Iron." PLEIADES CLUB YEAR BOOK, 1918-1919, TALES OF MY NATIVE TOWN, 1920 (d'Annunzio), DOMNEI, 1920 (Cabell), THE BORZOI? 1920, MY MAIDEN EFFORT? 1921, have contributions or introductions.

Numerous stories and essays by Mr. Hergesheimer have not yet been collected in book form. These include a story of novel length, "Steel" and two, as yet incompletd series, "Tintypes" and "The Magnetic West." For more detailed information see the Centaur Bibliography of Joseph Hergesheimer, 1922, by H. L. R. Swire, Centaur Bookshop, Philadelphia.

The Best Books on Science

AS the volumes of "The Outline of Science" have been coming from the press, many booksellers have reported an increased interest in books in the various fields covered, and many libraries are finding their collections inadequate to meet the variety of the interest aroused. The chapters as they have come along have contained valuable reading lists, and in the fourth volume there is a classified bibliography in which the whole field has been carefully covered and the best volumes selected. This list includes 392 volumes and has been planned on this side of the water, its general scope, so it is reported, having been directed by Vernon Kellogg. The list includes such actively interesting subjects as evolution, psychology, relativity, electricity, botany, chemistry, etc. Such a list should be on the reference shelf as well as on the sales counter of every library and bookstore, and many readers will find a desirable route along the line of their reading interest by referring to this. Typical of the other collection is the following list on psychology:

Angell, J. R. *Chapters from Modern Psychology*. Longmans, Green. 1912.

——— *The Relation of Structural and Functional Psychology to Philosophy*. Univ. Chicago Press. 1903.

Baldwin, J. M. *The Story of the Mind*. Appleton. 1902.

Brett, G. S. *History of Psychology*. 3 vols. Macmillan. 1921.

Dewey, John. *Human Nature and Conduct*. Holt. 1921.

——— *Psychology and Social Practice*. Univ. Chicago Press. 1901.

Dresser, H. W. *Human Efficiency: A Psychology Study of Modern Problems*. Putnam. 1912.

Goddard, H. H. *Psychology of the Normal and Subnormal*. Dodd, Mead & Co. 1919.

Hoffman, F. S. *Psychology and Common Life*. Putnam. 1903.

Holt, E. B. *The Freudian Wish and Its Place in Ethics*. Holt. 1915.

James, William. *The Principles of Psychology*. Holt. 1905.

——— *The Varieties of Religious Experiences—a Study of Human Nature*. Longmans. 1917.

Ladd, G. T. *Philosophy of Mind*. Scribner. 1895.

McDougall, W. *The Group Mind*. Putnam. 1922.

Merz, J. T. *A Fragment on the Human Mind*. Blackwood. 1919.

Munsterberg, H. *Psychology and Life*. Houghton Mifflin Co. 1899.

Robinson, J. H. *The Mind in the Making*. Harper. 1921.

Russell, B. A. *The Analysis of Mind*. Unwin. 1921.

Sidis, Boris. *The Foundation of Normal and Abnormal Psychology*. Badger. 1914.

Stoddard, W. H. B. *Mind and Its Disorders*. Blakiston. 1919.

Van Norden, C. *The Psychic Factor—an Outline of Psychology*. Appleton. 1894.

Watson, J. B. *Psychology from the Standpoint of a Behaviorist*. Lippincott. 1919.

Yerkes, R. M. *Introduction to Psychology*. Holt. 1911.

Same Wage Scale in New York

EVER since early fall, the question of wage scales in the New York printing industry has been under negotiation and in the final arbitration on December 21st, Judge Alfred Talley decided that there should be no readjustment of the scale for Typographical Union Number Six, the big compositors' union. This leaves the scale at fifty dollars a week to the end of the present contract, namely, December 1st, 1923. The arbitrator believes that there has been no change in conditions that is sufficient to justify the increase demanded by the men or the decrease demanded by employers.

Treasury Decision

THE exact wording of the recent Treasury decision, exempting libraries from ruling about marking is:

Division of Customs.

To Collectors and Other Officers of the Customs:

You are hereby instructed that the Department's regulations with respect to marking to indicate the country of origin of articles imported into the United States are not to be applied to books, catalogs and other printed matter imported by and for the account of public libraries or library associations for their own use and not for sale.

(Signed) EDWARD CLIFFORD,
Assistant Secretary.

Revision of English "Book of Common Prayer"

THE English Parliament has sanctioned the revised table of lessons for church use recommended by the National Assembly of the Church of England. This decision will allow of broader selection of prayers, three from the Old Testament and two from the New being now permissible.

A Week's Gleanings of Book-Trade News

"THE FOG," by William Dudley Pelley, published in 1921 by Little Brown, is to be pictured by Graf Productions, Inc., and released by Metro Pictures.

WILLIAM CABELL BRUCE, author of "Benjamin Franklin Self-Revealed," was recently elected Senator from Maryland on the Democratic ticket.

"ROBERT FULTON AND THE SUBMARINE" by William Barclay Parsons has been published by the Columbia University Press. The work gives for the first time a complete account of Fulton's invention of an underwater boat. Manuscripts and many carefully executed drawings signed by Fulton together with copious extract from his correspondence are included in the book.

FORMER SENATOR BEVERIDGE has begun a "Life of Lincoln," a companion work to his "Life of John Marshall." He says that "Lincoln took up and carried to its natural conclusion Marshall's philosophy." Mr. Beveridge does not intend to hurry the writing of the work as he expects to continue in active public life. When the work is finished Houghton Mifflin will publish it.

THE INCOME TAX is very confusing to the average taxpayer. The Ronald Press will publish January 1 "Income Tax Procedure—1923" by Robert H. Montgomery. The volume contains explanations and interpretations of the 600 new Treasury Department rulings and the large number of important Court decisions. There is also a chapter dealing with rulings affecting Excess Profit Tax returns for 1920 and 1921.

A HISTORY OF SALEM, MASSACHUSETTS, has been written by Sidney Perley after thirty years spent in the examination of records and the gathering of information. It is a large volume of five hundred pages, many engravings and an exhaustive index. The work is principally devoted to the beginnings of not only the settlement of Salem, but of the Massachusetts Bay Colony. Salem was the first permanent settlement in the Colony, having been founded four years before Boston. Salem was for years the most important town in America and a thoro knowledge of its history is essential to an understanding of early colonial civilization. The Book will be published as soon as Sidney Perley, of Salem, Massachusetts, receives a sufficient number of subscriptions to warrant it.

CALE YOUNG RICE, the poet, will have his first novel, "Youth's Way," published by the Century Company next March.

HARRISON RHODES, whose latest work, "A Gift Book for My Mother," was recently published by Harpers has just returned from a long absence abroad.

HENRY JAMES FORMAN, author of "The Man Who Lived In A Shoe," recently published by Little Brown, has been invited by Newnes, the English publishing house, to contribute the section on Modern American Literature to their forthcoming work, "The Outline of Literature."

A. S. M. HUTCHINSON, author of "If Winter Comes" and "This Freedom," is now at work on a play in which Owen Nares, the English actor who is now appearing in the English production of "If Winter Comes," will take the leading part. Cyril Maude, who has the American stage rights of "If Winter Comes," will open in this country next season.

"FAREWELL TO AMERICA" is the title of a satirical little volume by Henry W. Nevins which has just been published by Huebsch. Mr. Nevins reported the Disarmament Conference for the *Manchester Guardian* and, following the example of all British visitors to America, has written a book of experiences and impressions. The book is a pleasant but pointed dig at both America and Great Britain, and sound political prophecy and shrewd comment on the politics of the two countries, besides. This quotation suggests the author's matter and manner: "Farewell to a land where Mr. Gompers is called a Socialist, and Mr. Asquith would seem advanced! A land too large for concentrated indignation; a land where wealth beyond the dreams of British profiteers dwells, dresses, gorges and luxuriates, emulated and unashamed! I am going to a land of politics violently divergent; a land where even Coalitions cannot coalesce; where meetings break up in turbulent disorder, and no platitude avails to soothe the savage breast; a land fierce for personal freedom, and indignant with rage for justice; a land where wealth is taxed out of sight, or for very shame strives to disguise its luxury; a land where an ancient order of feudal families is passing away and—Labor leaders whom Wall Street would shudder at are hailed by Lord Chancellors as the very fortifications of security. Good-bye, America! I am going home."

Obituary Notes

H. CURTIS ROWLEY

H. Curtis Rowley, president of the G. & C. Merriam Company since 1914, died in Dickenson Hospital, Northampton, on December 14th after a long illness. Mr. Rowley, who was born in Trenton, N. J. in 1844, entered the book and stationery business in 1865 with the house of L. S. Currier & Co., Cincinnati, who in their day were known as wholesale dealers in books and engravings. A little later he joined with his uncle in establishing the house of Curry, Rowley & Co., afterwards Rowley Bros. & Co., in Utica, N. Y. In 1879 he accepted a position with the Merriams, three years later becoming a partner. When the business was incorporated in 1892, he was made Secretary and associate manager, later Treasurer and subsequently succeeded O. M. Baker as president.

S. PAWLING OF HEINEMANN'S

News of the death of Sidney S. Pawling on December 23rd has just been received from London. Mr. Pawling is one of the best known of English publishers, having joined with William Heinemann shortly after the founding of that firm in 1898, and the business was conducted by these two until Mr. Heinemann's death in 1920, when the Heinemann interest was bought out by F. N. Doubleday, now chairman of the Board. One of the first books that Heinemann's issued was "The Bondman" by Hall Caine, and it was while Mr. Heinemann was making a business call at the Mudie's Library to arrange for their subscription for this new book of his that he met Mr. Pawling, who proved to be the ideal partner for him. It has been said by one who knew them both that Mr. Pawling was "sober, where Heinemann was volatile, the cool judgment of one balancing the intuition and flare of the other, resulting in ideal team work." The past year Mr. Pawling has not been in good health, and has been away from the office since summer, tho still being one of the directors of the organization. Mr. Pawling always took a very active interest in the general health of publishing and bookselling, and was, with Hugh Walpole, most responsible for starting the new Society of Bookmen a year and a half ago, which promises to be a salutary influence in the betterment of publishing and book-trade relationships.

NOTICE

Copies of the title page and index to Vol. CII completed with this issue of the PUBLISHERS' WEEKLY will be mailed free of charge to subscribers on application.

THE PUBLISHERS' WEEKLY.

Personal Notes

HOWARD WILLARD COOK, of the Editorial Department of Moffat, Yard & Company, will sail on the SS. "Olympic" December 30th, for England and France, to arrange for American publication of a number of new books from these two countries. Mr. Cook will also place in the hands of French translators, several works by foremost American psychologists and psychoanalysts, previously arranged for, and three books of poetry by Mercedes de Acosta.

Periodical Notes

PLANS are now being laid for the publication of *The Princeton Quarterly*, a literary periodical which will have no close connection with the university. It will be edited by Princeton graduates, and contributions will be mainly from alumni of the university. At a dinner on November 16 a committee was appointed with power to act. The following were elected to the committee: Booth Tarkington, Hugh McNair Kasler, James Barnes, Arthur B. Maurice, E. M. Morris, P. G. Tomlinson and E. C. Olds.

Foreign Affairs is the title of the new quarterly review issued by the Council on Foreign Relations. Its editor is Archibald Cary Coolidge; its publication office, 25 West 43rd St., New York. An interesting feature for the book-trade is its bibliography with annotations, of recent books relating to international affairs. There is also an index to source material in documents both official and unofficial.

Business Note

COLUMBUS, OHIO.—Pettibone-McLean Co. of Dayton has a branch at 73 E. State St. in this city.

FORT DODGE, IOWA.—The Chapin Juvenile Store is adding children's books to its stock.

HELENA, MONTANA.—Donald and Harold Dundas are reported to have taken over the business of the W. A. Moore Book & Stationery Co. from the appointed assignee.

NEW YORK CITY.—The Vegetarian Publishing Company has been recently established at 114 West 14th Street. Publishers are requested to inform J. W. Rose about any books they have concerning Vegetarianism and Humanitarianism.

ST. LOUIS, MO.—The William Harvey Miner Co. has a branch book shop, just opened, at 712 Pine St.

SAN ANTONIO, TEXAS.—The Novelty Printing Shoppe is a new concern that will stock books and stationery.

The Weekly Record of New Publications

THIS list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth.

Imprint date is stated [or best available date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n. d.]

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tf. (32mo: 12½ cm.); Ff. (48mo: 10cm.); sq., obl., nar., designate square, oblong, narrow.

Titles beginning with an unimportant word are inverted to be listed under their subject when possible.

Allen, George Henry

The French Revolution; 4 v.; v. 1. 340 p. front. pls. (pt. col.) pors. (pt. col.) maps (pt. fold.) plans. facsms. O [c. '22] Phil., G. Barrie's Sons ea. \$10

The publishers are offering a prepublication price of \$9 per volume or \$36 per set in cloth; \$13.50 per volume or \$54 in half-leather; \$36 per volume or \$144 per set in full leather binding.

Al-Shimas, Kamar

The Mexican Southland; an account of the author's wanderings upon, and of the plants, animals, people, commerce and industries of the Isthmus of Tehuantepec; tr. from the Persian by Norton F. Brand. 18+327 p. front. (col.) il. pls. map O c. Fowler, Ind., Benton Review Shop \$3

Amiel, Henri Frédéric

Jean Jacques Rousseau; tr. by Van Wyck Brooks. 94 p. D c. N. Y., Huebsch bds. \$1

A discourse delivered at Geneva, 1878, at the festival commemorative of the hundredth anniversary of Rousseau's death. It describes and evaluates the contribution of the Genevise philosopher to mankind, pictures the man himself and assesses the criticisms of Rousseau's personal life as well as of his philosophy.

Ashton, H.

Madame de La Fayette; sa vie et ses oeuvres. 8+292 p. front. (por.) O '22 N. Y., Macmillan \$8.50

Atlantic Fisherman (The) Inc.

The Atlantic fisherman's almanac; a fisherman's almanac, a fisherman's calendar, a fisherman's manual; a handbook containing an abundance of practical information and useful data relating to the North Atlantic fisheries. 5+160 p. front. il. pls. diagrs. O [c. '23] Bost., [Author] pap. 50 c.

Barrett, W. H.

Elementary organic chemistry; with an index. 256 p. O ['22] N. Y., Oxford Univ. Press \$1.50

Bayler, Stephen T., and Teehan, M. F.

Standard sex knowledge and health encyclopedia. 187 p. front. (pors.) il. pls. D [c. '22] Topeka, Kansas, Standard Pub. Co. \$2

Belyavin, P.

Some problems of marine Diesel engine design [paper read before the North East Coast Institution of Engineers and Shipbuilders in Newcastle-on-Tyne, Feb. 24, 1922, and at Middlebrough, March 17, 1922; reprinted by order of the Council]. 67 p. il. O ['22] N. Y., G. E. Stechert pap. \$1.50

Bennett, George E.

Advanced accounting. 661 p. O ['22] N. Y., McGraw-Hill \$4

Binyon, Laurence, and Maclagan, Eric R. D.

The Book of the Duke of True Lovers; now first tr. from the Middle-French of Christine de Pisan; with an introd. by Alice Kemp-Welch; the ballads rendered into the original metres by [authors]. 15+137 p. D ['22] N. Y., Oxford Univ. Press \$1.85

Bishop, Carlton Thomas

Structural drafting and the design of details; 2nd corrected ed. 352 p. tabs. diagrs. figs. Q ['22] N. Y., Wiley \$5

Black, William H.

Structural steelwork; a practical treatise on the basic principles, methods, and data of structural design by calculation and graphic statics; il. by the design of a complete steel-framed building for students and designers. 10+102 p. (1 p. bibl.) S (Pitman's technical primers) '22 N. Y., Pitman 85 c.

American Antiquarian Society

Proceedings of the [author] at the annual meeting held in Worcester, Oct. 19, 1921. 464+25 p. (bibl. foot-notes) pl. (por.) facsms. (pt. fold.) O (v. 31; new series; pt. 2) '22 Worcester, Mass., [Author] pap. apply

Bloomquist, Rev. E. C., ed.

The pilgrimage of the children; a Christmas service for Sunday Schools. 30 p. music O '22 Rock Island, Ill., Augustana Bk. Con. pap. 10 c.

Blackham, R. J.

Aids to tropical hygiene; new 2nd ed.; rev. and enlarged. 248 p. S (Students aid ser.) ['22] N. Y., Wood \$1.75

Bland, Richard

An inquiry into the rights of the British colonies; intended as an answer to the Regulations lately made concerning the colonies and the taxes imposed upon them considered; in a letter addressed to the author of that pamphlet; Williamsburg, Alex. Purdie & Co., 1776; ed. for the William Parks Club by Earl Gregg Swem, lib'n William and Mary College. various paging O (William Parks Club pubs.; no. 1) ['22] Richmond, Va., Appeals Press \$3.50

Bond, Paul Stanley, and Crouch, E. H.

Tactics; the practical art of leading troops in war; with numerous il., practical exercises and the new tabs. of army organization; 1st ed. various paging. il. pls. (pt. col.) tabs. diags. O (New military library) [c. '22] N. Y., Am. Army and Navy Journal, 20 Vesey St. \$2.75

Boucke, Oswald Fred

A critique of economics; doctrinal and methodological. 9+305 p. (11 p. bibl.) D c. N. Y., Macmillan \$2

Attempts to show in what sense economics may be called a science and what changes seem necessary to bring it into harmony with current facts and concepts in the allied fields of psychology, philosophy, logic and ethics.

Bradley, O. Charnock

Topographical anatomy of the thorax and abdomen of the horse. 216 p. il. pls. (pt. col.) O ['22] N. Y., Wood \$5

Brissenden, Paul Frederick, and Frankel, Emil

Labour turnover in industry; a statistical analysis. 14+215 p. tabs. charts O c. N. Y., Macmillan \$3.50

Britt, Rev. Matthew

The hymns of the Breviary and Missal; ed. with introd. and notes by [author], St. Martin's Abbey, Lacey, Wash.; preface by Bp. Hugh T. Henry. various paging. il. O ['22] N. Y., Benziger Bros. \$6 bxd.

Brown, Charles Reynolds

The art of preaching. 9+250 p. D (Lyman Beecher lectures on preaching in Yale Univ.; 48th ser.) c. N. Y., Macmillan \$1.75

Practical help to active ministers in their weekly dealing with the new forms that the preaching problem takes under the tense and troubled conditions of our times.

Brown, Marion Francis

April—marching! [verse]. 129 p. O [c. '22] Bost., R. G. Badger \$2

Burke, Edmund

Letters of [author]; a selection ed. with an introd. by Harold J. Laski. 16+430 p. D (World's classics; no. 137) ['22] N. Y., Oxford Univ. Press lea. \$1.50

Burn, W. S.

Diesel engine flexibility [paper read before the North East Coast Institution of Engineers and Shipbuilders in Newcastle-upon-Tyne, Jan. 6, 1922; reprinted by order of the Council]. 87 p. il. O ['22] N. Y., G. E. Stechert bds. \$1.50

Butler, Rev. Alban

Lives of the Saints; with reflections for every day in the year. various paging D ['22] N. Y., Benziger Bros. 85 c.; pap. 25 c.

Cameron, Jenks

The national park service; its history, activities and organization. 12+72 p. (25½ p. bibl.) O (Inst. for Government research; service monographs of the U. S. Government; no. 11) c. N. Y., Appleton \$1

Campbell, Douglas

The law of stockbrokers; including the law relating to transactions for customers on the New York Stock Exchange; 2nd ed. 19+250 p. O [c. '22] N. Y., Baker, Voorhis & Co. buck. \$4.50

Capen, Samuel P., and others

Essays and studies in honor of Margaret Barclay Wilson, teacher, physician, librarian, author. 13+151 p. O c. N. Y., Columbia Univ. Press \$3

In commemoration of the thirty-fifth year of Miss Wilson's official connection with Hunter College of the City of New York.

Caspar (C. N.) Co.

Caspar's home plans of small houses, bungalows, garages, etc.; containing 36 designs in color and 65 in black and white. 100 p. il. pls. D ['22] Milwaukee, Wis., [Author] pap. \$1.25

Catholic home annual for 1923; 40th year

[Stories and articles by the foremost Catholic writers; calendars of feasts and fasts, astronomical calculations, etc.]. various paging. il. pls. O ['22] N. Y., Benziger Bros. pap. 25 c.

California State Mining Bureau

Monthly chapter of report 18 of the state mineralogist covering mining in California and the activities of the State Mining Bureau. various paging il. pls. tabs map O (v. 18; no. 9; September, 1922) Sacramento, Cal., Cal. State Pr. Off. pap. apply

Carnegie Institution of Washington; Eugenics Record Office

The hereditary factor in the etiology of tuberculosis; reprinted from the Am. Review of Tuberculosis, Sept., 1922; v. 6; by Albert Govaerts, M.D. various paging. tabs. charts O (Eugenics record office bull. no. 23) '22 Cold Spring Harbor, L. I., N. Y., [Author] pap. apply

Chambers, R. W.

The teaching of English in the universities of England; with a note in comment on the article by John Bailey. 36 p. O (English Assn.; pamphlet no. 53) ['22] N. Y., Oxford Univ. Press pap. 85c.

Christian (The) call and motive; addresses delivered at [Westminster] convention for communicants held in the church of St. Martin's-in-the-Fields, London, on July 4, 5 and 6, 1922. 8+180 p. D '22 N. Y., Macmillan \$2

Clark, William Mansfield, M.D.

The determination of hydrogen ions; 2nd ed. 480 p. il. O ['22] Balti., Md., Williams & Wilkins \$5

Clarke, Isabel C.

Average cabins; a novel. various paging O ['22] N. Y., Benziger Bros. \$2

Cleveland, Frederick Albert

Funds and their uses; introd. to finance; describing the methods, instruments, and institutions of modern financial transactions; rev. ed. enl. and ed. by Henry B. Hall. 23+425 p. facsms. O '22; c. '02, '03 N. Y., Appleton \$3

Coffey, Diarmid

The co-operative movement in Yugoslavia, Rumania and North Italy during and after the World War 7+99 p. O (Carnegie Endowment for Internat'l Peace; prelim. econ. studies; no. 21) ['22] N. Y., Oxford Univ. Press \$1

Collins, William F.

Mineral enterprise in China; rev. ed. with maps and sketches. 410 p. maps. il. O ['22] N. Y., G. E. Stechert \$8

Colvin, Fred H., and Juthe, K. A.

The working of steel; 2nd ed. 245 p. il. O ['22] N. Y., McGraw-Hill \$3

Conant, Luther, Jr.

A critical analysis of industrial pension systems. 11+262 p. (bibl. foot-notes) tabs. D c. N. Y., Macmillan \$1.75

Fundamental principles underlying the pension problem together with a consideration of a system of cumulative paid-up annuities.

Cooke, J. Herbert

The velvet and corduroy industry; a brief account of the various processes connected with the manufacture of cotton pile goods. 9+116+23 p. front. il. pls. diagrs. D (Pitman's common commodities and industries) [n. d.] N. Y., Pitman \$1

Cormack, Lieut. Beale

Initiation stunts; serious initiations; mock initiations; rough house initiations; fraternity customs; Greek letter fraternities; fraternity songs; toasts, yells and cheers; col-

lege yells and cheers; side degree stunts. 94 p. S c. '22 N. Y., Fitzgerald Pub. Corp., 18 Vesey St. \$1

Cox, Bishop

Retreat conferences for religious; 1st and 2nd ser. various paging D ['22] N. Y., Benziger Bros. \$2

Cushman, Ralph Spaulding

The message of stewardship; a book for daily devotions and class study. 240 p. S [c. '22] N. Y., Abingdon Press \$1

An attempt to show that the principle of stewardship underlies the entire message of the Old and New Testaments, for use in daily devotions and for classes in the study of stewardship.

Dakin, Henry Drysdale

Oxidations and reductions in the animal body; 2nd ed. 11+176 p. (28 p. bibl.) O (Monographs on biochemistry) '22 N. Y., Longmans, Green \$2

Dewey, Godfrey

Personal shorthand. 16+199 p. S [c. '22] Yonkers, N. Y., World Bk. Co. \$1.50

Personal shorthand exercises. 10+170 p. O [c. '22] Yonkers, N. Y., World Bk. Co. pap. 80 c.

Personal shorthand reader, no. 1; Irving's Rip Van Winkle written in personal shorthand. 4+67 p. S [c. '22] Yonkers, N. Y., World Bk. Co. pap. 40 c.

Dier, J. C.

A book of winter sports; an attempt to catch the spirit of the keen joys of the winter season. 9+351 p. front. il. pls. diagrs. D c. N. Y., Macmillan \$1.50

Dore, Rev. Francis J.

Health and happiness; an elementary text book of personal hygiene and physiology based on Catholic principles. 28+233 p. front. il. D [c. '22] N. Y., J. F. Wagner, Inc., 23 Barclay St. \$1.25

Dorlodot, Canon

Darwinism and Catholic thought; tr. by Rev. Ernest Messenger. 8+184 p. D ['22] N. Y., Benziger Bros. \$2

Duncan, Malcolm C.

Duncan's ancient free and accepted Masonic ritual and monitor; or, guide to the three symbolic degrees E.A., F.C., M.M.; pt. 1. 124 p. il. pls. S c. '22 N. Y., Fitzgerald Pub. Corp. \$2.50; lea. \$3

Edmonds, Brig-Gen. James Edward

Military operations; France and Belgium, 1914; Mons, the retreat to the Seine, the Marne and the Aisne Aug.-Oct., 1914; history of the Great War based on official documents by direction of the Historical Section of the Committee of Imperial Defence. 26+543 p. (bibl. foot-notes) front. (map) maps (pt. col.) O '22 N. Y., Macmillan \$8

Covert, William Chalmers

Comrades of the Christian church; a pageant of the spirit of the centuries. 7 p. D. c. Phil., Presby. Bd. of Pub. pap. 10 c.

Davidheiser, Levi Yorgey, and Patrick, W. A.

The absorption of ammonia by silica gel; reprinted from the Journal of the Am. Chemical Society; v. 44; no. 1, January, 1922. 12 p. charts O '22 Easton, Pa., Eschenbach Pr. Co. pap. apply

Edwards, George W.

Foreign commercial credits. 242 p. il. O ['22] N. Y., McGraw-Hill \$2.50

Ey, Louise

Portugese-German and German-Portugese pocket dictionary; with pronunciation according to a phonetic system; v. 2; 5th ed. 1079 p. D ['22 c. '09] Milwaukee, Wis., C. N. Caspar Co. \$2.25

Favary, Ethelbert

Motor vehicle engineering; the chassis. 468 p. il. pls. O ['22] N. Y., McGraw-Hill \$5

Federhen, Herbert M.

Playing the game of auction bridge. 260 p. D c. Bost., E. W. Hildreth, 89 State St. \$2

Fitchett, W. H.

Where the higher criticism fails; a critique of the destructive critics. 191 p. D [c. '22] N. Y., Methodist Bk. Con. \$1.25

A discussion of the Position of the Higher Criticism, The Bible, On Miracles, Christ and the Critics.

Fowler, J. H.

De Quincey as literary critic. 18 p. O (English Assn.; pamphlet no. 52) ['22] N. Y., Oxford Univ. Press pap. 70 c.

Frost, W. E.

Fight the good fight; further short addresses to young boys at a preparatory school. 11+130 p. D '22 N. Y., Macmillan \$2.40

Galer, Roger Sherman

Old Testament law for Bible students; classified and arranged as in modern legal systems. 9+194 p. D c. N. Y., Macmillan \$1.25

For the use of adults in group discussion, Bible teachers for personal information, theological students, ministers and for librarians.

Garesche, Rev. Edward F.

The values everlasting; some aids to lift our hearts on high. various paging front. D ['22] N. Y., Benziger Bros. \$1.25

Gilman, Isabel Ambler

Alaska, the American Northland. 8+343 p.

il. D (Inter-American Geographical readers) [c. '22] Yonkers, N. Y., World Bk. Co. \$1.40

Goldberg, Isaac

The drama of transition; native and exotic playwright. 481 p. O [c. '22] Cin., O., Stewart Kidd \$5; lea. \$10

The background of our changing drama; a discussion of the dramatic tendencies of Spain, Italy, France, Germany, Russia, South America, the Yiddish writers and the United States.

Gowen, Rev. H. H.

Christ and Colosse; or, the gospel of the Fullness; five lectures on St. Paul's Epistle to the Colossians. 127 p. D [n. d.] Milwaukee, Wis., Morehouse Pub. Co. \$1.25

Five lectures given at the Summer Schools at Portland, Ore., and Victoria, B. C., intended as a rapid summary of the Epistle to the Colossians.

Greene, J. Arthur, and Perkin, F. Mollwo

"Patent," smokeless and semi-smokeless fuels. 11+116 p. front. il. pls. diagrs. map tabs. chart. D (Pitman's common commodities and industries) [n. d.] N. Y., Pitman \$1

Greenwood, Samuel

Footsteps of Israel; from Eden to the City of God. 13+346 p. O c. Bost., Beauchamp, 603 Boylston St. \$3.

"It is our own period of history that is linking up the prophetic vision of the past with its fulfillment, and which points to the relation of the prophets' messages to the political and religious life of to-day.

Gregg, John R.

Reading and writing exercises in Gregg shorthand. 57 p. S [c. '21] N. Y., Gregg Pub. Co. pap. 25 c.

Groves, Ernest W. Hey

Synopsis of surgery; new 6th ed. 628 p. il. D ['22] N. Y., Wood \$4.50

Hagedorn, Hermann

The boy's life of Theodore Roosevelt; new ed. 424 p. il. O [c. '22, '18] N. Y., Harper \$1.75

Harris, Frances Barber

Florida salads; a collection of dainty, wholesome salad recipes that will appeal to the most fastidious. 83 p. O '22; c. '14, '15, '18 Jacksonville, Fla. [Author] bds. \$1

Far Eastern Republic

Japanese intervention in the Russian Far East. 7+165 p. O ['22] Wash., D. C., Special Delegation of [Author] pap. apply

Ferris, Gordon Floyd

Contributions toward a monograph of the sucking lice; pt. 3. various paging Q (Stanford Univ. ser. biological sciences; v. 2; no. 3) ['22] Stanford University, Cal., Standford Univ. pap. \$1

Fogdall, Soren, J.M.P.

Danish-American diplomacy—1776-1920. 171 p. (7 p. bibl.) O (Univ. of Iowa studies; studies in the social sciences; 1st ser. no. 64; v. 8; no. 2) '22 Iowa City, Iowa, Univ. of Iowa pap. apply

Gager, C. Stuart, ed.

Brooklyn botanic garden record. various paging pl. O (v. 11; no. 4; October, 1922) Lancaster, Pa., Brooklyn Inst. of Arts and Sciences pap. apply

Gerhard, William Paul

Questionnaire and score card applicable in choosing a country property. 11 p. D c. N. Y., [Author], 17 W. 42nd St. pap. 30 c.

Grover, Nathan C., and others

Surface water supply of the United States, 1918; pt. 12, North Pacific slope drainage basins; Pacific basins in Washington and Upper Columbia River basin; prepared in co-operation with the states of Washington and Montana. 173 p. il. pls. tabs. O (Dept. of Interior; U. S. Geol. Survey; water-supply pap. 482) '22 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

Hackley Public Library

Looking backward; a year of reconstruction; being the annual report of the [author] 1921-'22. 29 p. il. pls. O '22 Muskegon, Mich., [Author] pap. apply

Harrison, Henry Sydnor

Queed; a novel. 10+430 p. S (Riverside literature ser.; no. 274) [c. '11] Bost., Houghton Mifflin pap. 88 c.

Hauptmann, Gerhart Johann Robert

Phantom; a novel; tr. by Bayard Quincy Morgan. 224 p. D c. N. Y., Huebsch \$1.50

A realistic novel, the story of a love which makes a man mad, a study in abnormality with its revelation of a spiritual crisis, expressive of Hauptmann's humanistic philosophy, his belief in redemption thru the travail of sorrow.

Hawkins, Charles Caesar

The dynamo; its theory, design and manufacture; 6th ed.; rev. and largely rewritten; in 2 v.; v. 1. 23+615 p. il. pls. figs. charts. O '22 N. Y., Pitman \$6

Hawkins, Seckatary, pseud. [Schulkers, Robert Franc]

The red runners; il. by Carl B. Williams. 4+336 p. front. il. pls. D [c. '22] Cin., O., Stewart Kidd \$2

An adventure mystery story for boys.

Hendel, James Monroe

A new type of reductor and its application to the determination of iron and of vanadium. 28 p. ['22] N. Y. (Author), Hunter College, Park Ave. and 68th St. pap. \$1

Herelle, F. d'

The bacteriophage. 287 p. il. O ['22] Balt., Md., Williams & Wilkins \$4

Hewett, B. H. M., and Johannesson, S.

Shield and compressed air tunneling. 465 p. il. pls. O ['22] N. Y., McGraw-Hill \$5

Heyward, Dubose, and Allen, Hervey

Carolina chansons [verse]; legends of the low country. 131 p. (1 p. bibl.) D c. N. Y., Macmillan \$1.25

Hill, John Louis

When black meets white. 149 p. D c. Chic., Argyle Publishers, 53 West Jackson Blvd. \$1.50

A contribution for a better understanding of the race problem on the part of individuals of either race. Includes Psychology of the Negro, A Half Century of Progress, America's Need of the Negro, The New Freedom, etc.

Hodges, H. W., and Hughes, E. A., eds.

Select naval documents. 12+227 p. il. pls. chart. maps. tabs. facsms. D '22 N. Y., Macmillan \$2.75

Holden, John Allan, comp.

A list of private book collectors in the United States and Canada; with mention of "hobbies"; with a chapter on book collecting in America by Frederick M. Hopkins. 12+328 p. Q c. N. Y., R. R. Bowker Co. \$15

Holden, Raymond

Granite and alabaster [verse]. 130 p. D c. N. Y., Macmillan \$1.25

Horne, George, ed.

The Coptic version of the New Testament in the Southern dialect; otherwise called Sahidic and Thebaic; with critical apparatus, literal English translation, appendix, and register of fragments; v. 6 the Acts of the Apostles. 4+672 p. O ['22] N. Y., Oxford Univ. Press \$14

Hutchinson, Robert

Food and the principles of dietetics; new 5th rev. ed. 630 p. il. O ['22] N. Y., Wood \$5

Hutton, Edward

Some aspects of the genius of Giovanni Boccaccio. 20 p. O (British Academy) ['22] N. Y., Oxford Univ. Press pap. 20 c.

Hyde, J. H.

Lubrication and lubricants; a concise treatise on the theory and practice of lubrication; the physical, chemical and mechanical properties and testing of liquid and solid lubricants; with notes on recent developments and examples from practice; for engineers, chemists, and students. 10+114 p. (1 p. bibl.) il. pls. charts. diagrs. tabs. S (Pitman's technical primers) '22 N. Y., Pitman 85 c.

Ingraham, Sydney Eleanor

The story of democracy; told for boys and girls. 17+322 p. il. pls. D c. N. Y., Macmillan \$1.20

A study of Tribal Government, The Democracy of Athens, The Roman Empire, Iceland, England in the Middle Ages, The Settlement of Virginia, America To-Day, The National Government, City Government, etc.

Irvine, A. L.

Kthma Ez Aei; selected by [author]. 6+160 p. D ['22] N. Y., Oxford Univ. Press \$1.35

A small anthology of Greek and Latin poetry, intended for general reading and for use in the high schools and universities.

Jacobites (The) and the Union; being a narrative of the movements of 1708, 1715, 1719, by several contemporary hands; ed. by Charles Sanford Terry. 12+274 p. front. (por.) D '22 N. Y., Macmillan \$3.50

Jevons, H. Stanley

The future of exchange and the Indian currency. 11+261 p. O ['22] N. Y., Oxford Univ. Press \$6.20

Johnson, Clarence Richard

Constantinople to-day; or, the pathfinder survey of Constantinople; a study in Oriental social life; under the direction of [author]; foreword by Caleb F. Gates, D.D. 11+418 p. front. il. pls. tabs. (pt. fold.) maps (col.) charts. facsm. D c. N. Y., Macmillan \$5

Deals with the Historical Setting, Civic Administration, Community Organization, Industrial Life, Refugees and Orphanages, Recreation, Widowhood, Adult Delinquency, native schools, etc.

Jones, Emily Elizabeth Constance

As I remember; an autobiographical ramble; with a preface by Bp. William Ralph Inge. 8+96 p. O '22 N. Y., Macmillan \$3

Autobiography of the late Mistress of Girton College, Cambridge, and former librarian and lecturer in philosophy.

Jones, Thomas Jesse

Education in Africa; a study of West, South, and Equatorial Africa by the African Education Commission, under the auspices of the Phelps-Stokes Fund and Foreign Mission Societies of North America and Europe; report prepared by [author]. 28+323 p. front. (col. map) il. pls. tabs. Q [n. d.] N. Y., Phelps-Stokes Fund, 297 Fourth Ave. \$2; pap. \$1.50

Keeler, Ralph Welles, and Dean, George B.

A calendar of prayer for 1923. 112 p. S [c. '22] N. Y., Methodist Bk. Concern pap. 25 c.

Keith, M.

Stucco cottages; 32 designs. 32 p. il. pls. O ['22] Milwaukee, Wis., C. N. Caspar Co. pap. 50 c.

Kellogg, Vernon Lyman

Human life; as the biologist sees it. 7+140 p. D c. N. Y., Holt bds. \$1.50

The former professor in Stanford University and Secretary of the National Research Council states in simple language what can be learned about mankind from biological study, and shows how far the biologist and the preacher agree.

Kemp-Welch, Alice

The Chatelaine of Vergi; a romance of the 13th century; tr. by [author]; the French text from the ed. Raynaud; introd. by L. Brandin. 7+111 p. D ['22] N. Y., Oxford Univ. Press \$1.85

Of the Tumbler of our Lady and other miracles now tr. from the Middle-French; introd. and notes by [author]. 19+137 p. D ['22] N. Y., Oxford Univ. Press \$1.85

Kempton, P. H. S.

The industrial applications of X-rays; an introd. to the apparatus and methods used in the production and application of X-rays for the examination of materials and structures; with many examples from practice. 13+112 p. (1 p. bibl.) S (Pitman's technical primers) ['22] N. Y., Pitman 85 c.

Kinhead, Rev. Thomas L.

An explanation of the Baltimore Catechism of Christian doctrine; new ed.; rev. in accordance with the new Canon Law. various paging D ['22] N. Y., Benziger Bros. \$1.25

Kohler, W.

Encyclopaedical dictionary of the German language; giving the pronunciation according to the phonetic system. 1175 p. D [c. '22] Milwaukee, Wis., C. N. Caspar Co. \$2.25

La Porte, William Ralph

A handbook of games and programs; for church, school and home. 125 p. front. il. pls. D (Abingdon religious education texts) [c. '22] N. Y., Abingdon Press \$1

Includes Social Leadership, Get-Acquainted Games, Active Social Games, Quiet Social Games, Competitive Social Games, Playground Games, Relay Races, Physical Stunts, etc.

Latzko, Hugo

Concise dictionary of the English-Hungarian and Hungarian-English languages; containing the most important words and phrases; with pronunciation of the English; 2 pts. 320 p. T ['22, c. '20] Milwaukee, Wis., C. N. Caspar Co. ea. 75 c.; 2 in 1 v. \$1.25

Laurens, Georges

Oto-Rhino-laryngology; new English 2nd ed. 362 p. il. pls. O ['22] N. Y., Wood \$4.50

Laws, A. R., and Lance, P.

A geography of the British Isles. 320 p. D ['22] N. Y., Oxford Univ. Press \$1.20

Lee, C. D., and Abbey, R. A.

Classification and identification of hand-

writing. 16+113 p. (½ p. bibl.) figs. facsms. O c. N. Y., Appleton \$2.50

Analyzes the means of identifying specimens of handwriting and describes a system for classifying and filing such documents that they may be available for purposes of identification.

Leggatt, L. M.

A nineteenth century miracle; the Brothers Ratisbonne and the congregation of Notre Dame De Sion; tr. from the French; with an introd. by Archbp. Bede Jarrett. various paging front. D ['22] Benziger Bros. \$2.50

Leites, K.

Recent economic developments in Russia; ed. by Harald Westergaard. 240 p. O (Carnegie Endowment for Internat'l Peace; Div. for Economics and History) ['22] N. Y., Oxford Univ. Press \$2.50

Lepicier, Archbp. Alexis

The fairest flower of Paradise; considerations on the Litany of the Blessed Virgin enriched with examples drawn from the Lives of the Saints. various paging front. D ['22] N. Y., Benziger Bros. \$1.50

Leviticus, F.

Dutch-German and German-Dutch pocket dictionary; with pronunciation according to a phonetic system; 2 v.; 3rd ed. 991 p. D ['22; c. '18] Milwaukee, Wis., C. N. Caspar Co. \$2.25

Levy, S. I.

Incandescent lighting. 9+129 p. front. il. pls. D (Pitman's common commodities and industries) [n. d.] N. Y., Pitman \$1

Lindsay, W. M., ed.

Palaeographia Latina; ed. by [author]; pt. 1 [a journal of Latin bookscript until the middle of the 11th century; articles in many languages]. 66 p. pls. O (St. Andrews Univ. Pubs. 14) ['22] N. Y., Oxford Univ. Press \$1.70

Lyons, Norbert

Later lays of Sergeant Con and other verses. 233 p. S c. Manila, P. I., Manila Pub. Co. \$2.50

These poems epitomize the experiences and reactions of an American who has lived fourteen years in the Philippine Islands.

McAdie, Alexander George

Wind and weather. 82 p. front. il. pls. figs. maps D c. N. Y., Macmillan \$1

A study by the professor of meteorology at Harvard University, a description of the eight winds to which the Athenians gave their distinctive names, an explanation of the weather map, how all storms lead to New England and Nova Scotia, together with the laws of forecasting.

McCann, Dom Justin

The confessions of the venerable Father Augustine Baker; extracted from Ms. treatise preserved in the library of Ampleforth Abbey. various paging D ['22] N. Y., Benziger Bros. \$1.25

McCullagh, Archibald

The world's greatest classic [a study of the Bible]. 204 p. O [c. '22] Bost., R. G. Badger \$2

Macdonald, George R.

Practical Spanish grammar; a course of lessons carefully graduated and arranged on the most modern lines combining simple grammatical rules with selected vocabularies and exercises and conversational sentences. 10+157 p. D '22 N. Y., Pitman \$1.25

MacDougall, Robert

The general problems of psychology conceptions. 10+464 p. O c. N. Y., New York Univ. Press \$5

A reflective analysis of the system of theoretical aims of psychology and the methods or procedure it employs.

McGill, Florence E.

Office practice and business procedure. 5+308 p. il. forms D [c. '22] N. Y., Gregg Pub. Co. \$1.20

Machen, Arthur

The secret glory. 308 p. D [c. '22] N. Y., Knopf \$2.50

A companion piece to the Hill of Dreams. Mr. Machen continues to relate his adventures among the byways of his soul's past, a mystic discussion of the growth of genius, how he creates ineffable wonder from commonplace surroundings.

McMichael, Stanley L.

Long and short term leaseholds; including 99 year leases; 2nd ed. [pub. under the auspices of the Nat'l Ass'n of Real Estate Boards in June, 1921]. 267 p. il. pls. O '23 Cleveland, O., [Author], 1222 Prospect Ave. \$4

Madsen, Tage

Actual running cost of motorships [paper read before the North East Coast Institution of Engineers and Shipbuilders, April 21, 1922; reprinted by order of the Council]. 34 p. O [22] N. Y., G. E. Stechert bds. \$1.20

Mannix, Mary E.

Illustrated lives of Patron Saints for boys. various paging. il. S [22] N. Y., Benziger Bros. \$1

Illustrated lives of Patron Saints for girls. various paging. il. S [22] N. Y., Benziger Bros. \$1

Patron Saints for Catholic youth; 20 pamphlets. various paging. S [22] N. Y., Benziger Bros. pap. ea. 10 c.

May, Charles H.

Manual of diseases of the eye; 10th rev. ed. 445 p. il. pls. figs. (pt. col.) D [22] N. Y., Wood \$3.50

Mechtilde, Saint

The love of the sacred heart; with a foreword by the Lord Bp. of Salford. various paging. front. D [22] N. Y., Benziger Bros. \$1.75

Micklem, E. R.

Miracles and the new psychology; a study in the healing miracles of the New Testament. 144 p. D [c. '22] N. Y., Oxford Univ. Press \$2.50

Miles, Susan

Annotations [vers libre]. 56 p. O [22] N. Y., Oxford Univ. Press \$1.50

Molnar, Franz

Fashions for men and The Swan; two plays; English texts by Benjamin Glazer. 309 p. D [c. '22] N. Y., Boni & Liveright bds. \$2

Fashions for Men is a satirical comedy and was played in New York; The Swan is a satire on the customs of royalty and was played on the Continent; written by the author of Liliom.

Moore, Alfred S.

Linen. 8+204 p. front. il. pls. O (Staple trades and industries ser.; ed. by Gordon D. Knox '22 N. Y., Macmillan \$3

The story of linen and its manufacture, the new spirit in the linen industry, scientifically accurate for business men, yet for non-experts as well.

Moore, Ernest Carroll, ed.

Minimum course of study; reports of committees on minimum essentials in elementary education. 15+402 p. (25 p. bibl.) tabs. charts D c. N. Y., Macmillan \$1.88

Morris, Joseph, and Adams, St. Clair, comps.

Songs for fishermen [verse]; collected by [authors]. 300 p. D [c. '22] Cin., O., Stewart Kidd \$2.50

Nicoll, Allardyce

Dryden as an adapter of Shakespeare. 36 p. (bibl.) O (Shakespeare Assn.; pamphlet no. 8) [22] N. Y., Oxford Univ. Press pap. 70 c.

Nichols, Henry J., Major

Carriers in infectious diseases. 184 p. il. O [22] Balt., Md., William & Wilkins \$3.50

Nida, Stella Humphrey

Panama and its "bridge of water." 208 p. front. (map) il. pls. (pt. pors.) maps D [c. '15, '22] Chic., Rand, McNally 90 c.

The history of the building of the Panama Canal told as a story for young people, how a raging stream was made navigable, a mountain chain bridged by an artificial stream of water, climatic conditions overcome and swamps and jungles made a healthful dwelling place.

Merrill, Rev. William Pierson

The problem of religious education in America; a sermon preached in the Brick Presbyterian Church, N. Y. 11 p. S '22 N. Y., [Author] pap. apply

Miller, Robert Cunningham

Variations in the shell of Teredo navalis in San Francisco Bay. various paging. il. pls. map (fold.) O (Univ. of Cal. pub. in zoology; v. 22; no. 2) '22 Berkeley, Cal., Univ. of Cal. Press pap. 50 c.

Monroe, Walter S.

Relation of sectioning a class to the effectiveness of instruction. 17 p. (bibl. foot-notes) tabs. O (Bur. of Educational Research; College of Education; bull. no. 11) '22 Urbana, Ill., Univ. of Ill. pap. 15 c.

National Metal Trades Association

Apprenticeship in the metal trades. 42 p. forms (pt. fold.) O [c. '22] Chic., [Author] apply

Norlie, Rev. O. M., and others, comps. and eds.

The Lutheran world almanac and annual encyclopedia for 1923. 293 p. pl. O c. N. Y., National Lutheran Council, 437 Fifth Ave. \$2; pap. \$1.50

Noyes, Bessie

Experimental studies on the life history of a rotifer reproducing parthenogenetically (Proales decipiens). various paging O [22] Balt., Md., Johns Hopkins Univ. pap. 36 c.

Ochsner, Edward H., M.D.

Physical exercises for invalids and convalescents; 2nd ed. 56 p. il. D c. St. Louis, Mo., C. V. Mosby Co. 75 c.

Olmsted, Frederick Law, jr., and Kimball, Theodora, eds.

Frederick Law Olmsted, landscape architect, 1822-1903; early years and experiences; together with biographical notes; in 2 v.; v. 1. 15+131 p. front. (por.) il. pls. facsms. O c. N. Y., Putnam \$2.50

While this first volume is devoted to the background of Mr. Olmsted's professional career, the second volume will deal with his first professional undertaking, the New York Central Park, designed in co-operation with Calvert Vaux, which marks the beginning of a new era of parks and of civic design in America.

O'Riley, Alban

Notre Mere; a record of the life and times of Soeur M. Gertrude du S., Sacrament foundress of the First Community of Nuns in South Africa; with a preface by Bp. Hugh Macsherry. various paging D [22] N. Y., Benziger Bros. \$2.50

Osgood, William Fogg

Introduction to the calculus. 11+149 p. il. diags. D '22; c. '21 N. Y., Macmillan \$2.90
Object is to set forth the application of the calculus to problems of geometry and physics of the first order of importance, and to make clear the thought which underlies the calculus.

Page, Bernard

The Sacristan's handbook; a practical guide for Sacristans. 192 p. D [n. d.] N. Y., Benziger Bros. \$1.25

Palmer, Leroy S.

Carotinoids and related pigments. 278 p. pls. O (Amer. Chem. Soc. Mon.) [c. '22] N. Y., Chemical Catalog Co., Inc. \$4.50

Parker, Willard

Niagara's rainbow [verse]; the legend of the white canoe; il. by Mary Muse Fletcher. no paging D '22 Conshohocken, Pa., W.

Parker Pub. Co. \$1

The theme of the poem is the most ancient of the Indian legends which cluster about Niagara Falls, the sacrifice of Wenonah and her lover, Uncas.

Parsons, Francis

The Friendly Club and other portraits. 223 p. front. (por.) il. pls. facsms. O c. Hartford, Conn., E. V. Mitchell bds. \$3

Essays on Lexington Monument and Bell Tavern, Danvers; The Sigourney Mansion, The Watkinson Library, Silhouette of Daniel Wadsworth, etc.

Parsons, Sara E.

History of the Massachusetts General Hospital Training School for Nurses. 12+220 p. (bibl. foot-notes) front. il. pls. (pt. pors.) D c. Bost., Whitcomb & Barrows \$3.50

Pearse, Mark Guy

The orthodox devil. 180 p. D [c. '22] N. Y., Abingdon Press \$1.25

Eighteen tales dealing with various phases of the theological, ecclesiastical and religious and social situation of the present-day; dedicated to the memory of John Wesley.

Pegues, Rev. Thomas

Catechism of the Summa Theologica of St. Thomas Aquinas; adapted from the French and tr. into English by Aelred Whitacre. various paging D [22] N. Y., Benziger Bros. \$2

Peyser, Ethel R.

Cheating the junk-pile; the purchase and maintenance of household equipments; with an introd. by Richardson Wright; il. with drawings by Harry Richardson and by photographs. 22+402 p. (2 p. bibl.) O [c. '22] N. Y., Dutton \$3

Pickworth, A.

Corrosion; with special reference to the ferrous metals and the deterioration of ships [paper read before the North East Coast Institution of Engineers and Shipbuilders, April 28, 1922; and reprinted by order of the Council]. 42 p. il. O [22] N. Y., G. E. Stechert pap. \$1.15

Phillpotts, Eden

The red Redmaynes [a novel]. 377 p. D c. N. Y., Macmillan \$2

A story of the Dartmoor country, how Mark Brendon, a noted detective while on a fishing excursion, is called on by young Mrs. Pendean to help unravel the mystery of the murder of her husband, how her uncle is suspected of the crime, for her family, the Redmaynes, are a people of strong passions.

Plass, Everett Dudley, M.D.

Obstetrics for nurses. 14+410 p. front. il. pls. tabs. O c. N. Y., Appleton \$3.50

National Shawmut Bank

Bank directory of New England; Maine, New Hampshire, Vermont, Mass., Rhode Island, Conn. various paging. il. maps S (Shawmut ser. no. 222) [c. '22] Bost., [Author] apply

Nickles, John M.

Bibliography of North American geology for 1919-1920. 282 p. O (Dept. of Interior; U. S. Geol. Survey; bull. 731) '22 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

Noble, L. F.

A section of the Paleozoic formations of the Grand Canyon at the Bass trail; shorter contribs. to general geology, 1922. various paging. il. pls. maps. charts (pt. fold.) diags. Q (Dept. of Interior; U. S. Geol. Survey; professional pap. 131-B) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

Oregon (Ter.) Laws, Statutes, etc.

Oregon acts and laws passed by the House of Representatives, at a meeting held in Oregon City, Aug., 1845; 1st printing. 60 p. D '21 N. Y., N. A. Phemister Co. apply

Randall, John Herman, jr.

Problem of group responsibility to society. 269 p. ['22] N. Y., Columbia Univ. \$2

Ravenel, Mrs. St. Julien [Harriet Horry Rutledge]

Charleston; the place and the people; with il. by Vernon Howe Bailey. 13+528 p. front. il. pls. D '22; c. '06 N. Y., Macmillan \$2.50
An historical narrative, dealing more with the famous ante-bellum capital of South Carolina than with the city of to-day.

Reed, Arthur W.

The beginnings of the English secular and romantic drama. 32 p. O (Shakespeare Assn. pamphlet; no. 7) ['22] N. Y., Oxford Univ. Press pap. 70 c.

Reams, Mrs. Olive Mann

Toys and joys; rhymes for sleepy times; pictures by Doris Burdick. 39 p. front. il. pls. O [c. '21] Bost., Four Seas Co. \$1

Reavell, William

The use of compressed air in Diesel engined ships [paper read before the North East Coast Institution of Engineers and Shipbuilders, Jan. 27, 1922; reprinted by order of the Council]. 34 p. il. pls. O ['22] N. Y., G. E. Stechert bds. \$1.50

Reynolds, M. H.

Veterinary studies for agricultural students; 8th ed. 18+301 p. il. pls. O '22; c. '10 N. Y., Macmillan \$2.75

Richardson, Norman Egbert

The church at play; a manual for directors of social and recreational life. 317 p. (4¼ p. bibl.) D (Abingdon religious education texts; community training school ser.) [c. '22] N. Y., Abingdon Press \$1.50

Includes Supervised Play a Modern Necessity, Scouting Under Church Auspices, Camp Fire Girls Under Church Auspices, Dramatic Play in Church and Church School, etc.

Riggs, Henry Earle

Depreciation of public utility properties. 211 p. D ['22] N. Y., McGraw-Hill \$2

Riggs, James S., and Reed, Harry Lathrop

Epistles to the Corinthians; [notes and introd. on] 1st Corinthians by [1st author]; [notes and introd. on] 2nd Corinthians by [2nd author]. 314 p. S c. N. Y., Macmillan \$1.60

The history behind each epistle is pictured, the principles set forth therein made clear and their application to our own time considered.

Ripman, Walter

French dictation; a handbook for teachers; with sentences and passages for practice. 7+128 p. D '22 N. Y., Dutton \$1.60

Parker, Glenn L., and Lee, Lasley

Water powers of the Cascade Range; pt. 4; Wenatchee and Entiat basins; prepared in co-operation with the Washington State Board of Geological Survey. 4+76 p. tabs. charts (fold.) maps (pt. fold. in pocket) O (Dept. of Interior; U. S. Geol. Survey; Water-supply pap. 486) '22 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

Rees, Charles William

The neuromotor apparatus of Paramaecium. vari-

Roberts, Douglas, ed.

Revised ritual for subordinate lodges of Knights of Pythias of No. Am., So. Am., E., A., and Australia. 104 p. S [n. d.] N. Y., Fitzgerald Pub. Corp. \$1; pap. 50 c.

Robinson, Henry Crabb

Blake, Coleridge, Wordsworth, Lamb, etc.; being selections from the remains of [author]; ed. by Edith J. Morley. front. (por.) il. pls. (pors.) D '22 N. Y., Longmans, Green \$2.50

Romanis, Humbert de

The religious vows and virtues; ed. by James Harrison; with a preface by Vincent McNabb. various paging S [n. d.] N. Y., Benziger Bros. 75 c.

Rose, W. D., M.D.

Physical diagnosis; 3rd ed. 755 p. il. pls. charts O c. St. Louis, Mo. C. V. Mosby Co. \$8.50

Rosenthal, Morris S.

Technical procedure in exporting and importing. 312 p. il. D ['22] N. Y., McGraw-Hill \$3

Rowntree, B. Seeborn

Poverty; a study of town life; new ed. 20+496 p. tabs. D '22 N. Y., Longmans, Green \$1.75

Saint Teresa

The letters of [author]; tr. from the Spanish by the Benedictines of Stanbrook; [a complete library ed.], various paging O ['22] N. Y., Benziger Bros. \$3.50

Saint Thomas Aquinas

The Summa Theologica; 3rd pt.; supplement QQ 87-99 and appendices; literally tr. by Fathers of the English Dominican Province. 8+240 p. O ['22] N. Y., Benziger Bros. \$3

Sandzen, Birger

The smoky valley; reproductions of a ser. of lithographs of the Smoky Valley in Kansas; an introd. by Minna K. Powell. no paging il. pls. O c. Kansas City, Mo., C. J. Smalley, 1122 Grand Ave. \$1.25; \$1.50; \$5

Savill, Thomas Dixon

System of clinical medicine; new 6th ed. 980 p. il. pls. (pt. col.) ['22] N. Y., Wood \$9

Scholes, Percy A.

The second book of the great musicians; a further course in appreciation for young readers. 8+104 p. O ['22] N. Y., Oxford Univ. Press \$1.50; \$1.70

ous paging. il. pls. Q (Univ. of Cal. pubs. in zoology; v. 20; no. 14) '22 Berkeley, Cal., Univ. of Cal. Press pap. 45 c.

Ross, Clyde P.

Routes to desert watering places in the Lower Gila region, Arizona. 4+315 p. il. pls. maps (pt. fold. in pocket) (Dept. of Interior; U. S. Geol. Survey; Water-supply pap. 490-C) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

Scoville, Dorothea H., M.D. and Long, Doris
Safety for the child [accident prevention]
252 p. il. O [c. '21] N. Y., Republic Bk.
Co., 157 E. 47th St. \$2

Senn, C. H.

Dictionary of foods and culinary encyclo-
pedia. 166 p. S [22] Milwaukee, Wis.,
C. N. Caspar Co. \$1.50

Saverns, J. E.

Student's manual of cavity preparation.
36 p. il. pls. O '22; c. '15 St. Louis, Mo.,
C. V. Mosby Co. \$1

Cavity forms, as set forth in the standard texts
on operative dentistry, for gold and amalgam.

Sharp, Grace Hastings and Hill, Mabel

Living at our best. 207 p. front. (por.)
il. pls. (pt. pors.) D (Abingdon religious
education texts; week-day school ser.) [c. '22]
N. Y., Abingdon Press \$1.75

Talks on Health of Body, Mind, Spirit, Wealth of
Money, Time, Opportunity, Happiness Based on
Conformity to Law and Service.

Shaw, Leslie G.

Resurgence [verse]. 62 p. D c. N. Y.,
Moffat, Yard & Co. \$1.25

Sister Mary Philip

A Jesuit at the English court; the life of
the venerable Claude de la Colombière; with
preface by Rev. G. Bliss. various paging D
[22] N. Y., Benziger Bros. \$2

Slattery, Charles Lewis, D.D. and others

The influence of the church on modern
problems; papers by various writers read at
the Church Congress in 1922. 9+223 p. D
c. N. Y., Macmillan \$1.50

Includes What Are Our Young People Seeking in
Their Apparent Revolt from the Moral Standards
of an Earlier Day; Psychoanalysis: Its Value and
Its Dangers; Wherein Is the Church Concerned
with Labor's Demand for Continuous Employment?

Sleeper, M. B.

Wireless design and practice; pt. 1; trans-
mitters and receivers; pt. 2; practical cir-
cuits. 246 p. O [22] N. Y., Oxford Univ.
Press \$1.20

Smith, Henry Justin

Deadlines; being the quaint, the amusing,
the tragic memoirs of a news-room. 249 p.
D c. Chic., Covi-McGee \$1.75

Scott, O. M., & Sons Co.

The seeding and care of golf courses. 52 p. il. O
[22] Marysville, O., [Author] apply

Secretary of Commerce

Tenth annual report of [author], 1922. 7+231 p.
tabs. O '22 Wash., D. C., Gov. Pr. Off., Supt. of
Doc. pap. 25 c.

Sellards, E. H.

The producing horizon in the Rios Well in Cald-
well County. 40 p. O (Univ. of Texas bull. 2239;
Bur. of Economic Geology and Technology; Oct. 15,
1922) Austin, Texas, Univ. of Texas pap. apply

Well records in Panola County; including struc-
tural contour map. 33 p. tabs. fig. (fold.) map

Sketches of newspaper life by the news editor of
The Chicago Daily News, revealing the delights and
sufferings of newspaper men at work, in the study
of a scene, an incident or a personality.

Society for the Advancement of Osteopathy

Facts about osteopathy; a concise presenta-
tion of interesting and important facts relat-
ing to the development and growth of the
original science of healing by the adjustment
of structure. 41 p. D c. Fort Worth,
Texas. [Author] pap. apply

Souders, D. A., Rev.

The Magyars in America; with an introd.
by Charles Hatch Sears. 9+149 p. (1½ p.
bibl.) D (Racial studies; v. 6; New Ameri-
can ser.) [c. '22] N. Y., Doran \$1

A discussion of the Magyar problem, how these
people may be prepared for American citizenship,
and how such individualistic material may be as-
similated, together with the part the Protestant
churches of America may take in the spiritual
assimilation of this European race.

Stanford, Sir Charles Villiers

Musical composition; a short treatise for
students. 9+193 p. music D (Musicians
library) c. N. Y., Macmillan \$1.50

Sir Charles Stanford is a teacher of long experi-
ence in the Royal College of Music. For students
of music, professors, musicians and critics.

Stang, Bp. William

Pastoral theology; new ed. rev. according
to the new code of Canon Law. various
paging O [22] N. Y., Benziger Bros.
\$2.25

Stearns, Theodore

Co-o-za. 39 p. D [c. '22] Bost., Cornhill
Pub. Co. bds. \$1.50

The words of an opera in two acts, with a Pro-
logue and an Epilogue, the scene laid in the lost
continent of Atlantis.

Stedman, Thomas Lathrop

Practical medical dictionary; new 7th ed.
rev.; thumb index. 1162 p. il. pls. (pt. col.)
[22] N. Y., Wood \$7

Stevenson, Robert Louis

Treasure Island; ed. with an introd., notes,
reading lists, and topics of study by Max J.
Herzberg. 33+297 p. front. (map) D
(Riverside literature ser.) [c. '22] Bost.,
Houghton Mifflin 60 c.

(fold.) O (Univ. of Texas bull.; no. 2232, Aug. 22,
1922) Austin, Texas, Univ. of Texas pap. apply
Shannon, Earl V.

Notes on the mineralogy of three gouge clays from
pericious metal veins. 11 p. tabs. O (No. 2461; from
the proceedings of the U. S. Nat. Mus.; v. 62) '22
Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.
apply

**Silk Association of Am. Raw Silk Classification
Committee**

Reports of the raw silk classification com. on
standard tests for raw silk, tentative standard
tests for raw silk, tentative classification, Ameri-
can standard silk skein. 72 p. il. forms, diagrs.
D c. '22 N. Y., [Author] apply

Stroh, Grant

Gabriel and Michael; angels. 32 p. S [22] Chic., Bible Inst. Colportage Assn. pap. 10 c.

Taggart, Marion Ames

No handicap [a novel of present day Catholic American life] various paging O [22] N. Y., Benziger Bros. \$2

The wonder story; the birth and childhood of the infant Jesus; in word and picture simply told for children; also in Polish. 16 p. il. pls.(col.) Q [22] N. Y., Benziger Bros. bds. 35 c.

Tanner, Ralph

The Westminster history of England. 11+240 p. (bibl. foot-notes) front. il. pls. D [22] N. Y., Macmillan \$2

Toynbee, Arnold J.

Western question in Greece and Turkey. 420 p. maps O [23] Bost., Houghton Mifflin \$5

Tredgold, S. A.

Mental deficiency (amentia); new 4th ed. 590 p. il. pls. O [22] N. Y., Wood \$6

Truelove, Rupert H.

Oils, pigments, paints, varnishes, etc.; a concise treatise on the manufacture, proper-

ties, and uses of liquid protective and decorative coatings and their ingredients; for students and all those concerned with the making of these materials. 10+114 p. S (Pitman's technical primers) '22 N. Y., Pitman 85 c.

Tucker, Louis

Men of the way; stories of the Master and His friends. 247 p. front. (col.) il. pls. (col.) D [c. '22] Milwaukee, Wis., Morehouse Pub. Co. \$2.50

Include The Priest of Jupiter, The Wine-Seller's Boy, John Firebrand, Leather Bottles, The Desert: A Christmas Mask, etc.

Turner, Herbert

A guide to school handicrafts. 7+125 p. front. il. pls. O (Pitman's handwork ser.) '22 N. Y., Pitman \$2

Underwood, Arthur S.

Aids to dental anatomy and physiology; new 4th ed. 176 p. S [22] N. Y., Wood \$1.75

Virgil

Aeneid; bks. 1 to 3; partly in the original and partly in the English verse translation of James Rhoades; ed. by C. E. Freeman; with an introd. by Cyril Bailey. 157 p. O (Clarendon Latin ser.) [22] N. Y., Oxford Univ. Press \$1.20

Smithsonian Institution

Report of the Secretary of the [author] for the year ending Jun 30, 1922. 3+125 p. O (Pub. 2709) '22 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

Smith, Faith E., comp.

A selected list of books, pamphlets, and magazine articles on partime education. 27 p. O (Univ. of the State of N. Y. bull. no. 746; N. Y. State Lib. bibl. bull 71) '22 Albany, N. Y., Univ. of State of N. Y., Press pap. apply

Soper, E. S., and Osborn, C. C.

The occurrence and uses of peat in the United States. 10+207 p. il. pls. tabs. maps (pt. col. and fold. in pocket) O (Dept. of Interior; U. S. Geol. Survey; bull. 728) '22 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

Texas Co.

Lubrication; a technical pub'n devoted to the selection and use of lubricants. various paging il. pls. O (v. 8; no. 10; October, 1922. N. Y., [Author], 17 Battery Place pap. apply

U. S. Dept. of Agriculture; States Relation Service

Proceedings of the 35th annual convention of the Assn. of Land-Grant Colleges held at New Orleans, La., Nov. 8-10, 1921; ed. by W. H. Beal for the Executive Com. of the Assn. 364 p. O '22 Wash., D. C., [Author] pap. apply

U. S. Dept. of Commerce; Bur. of Foreign and Domestic Commerce

Algeria. 26 p. tabs. O (Trade and Economic Review, 1921; no. 19; supplement to Commerce Reports) Wash., D. C., Gov. Pr. Off., Supt. of Doc., pap. apply

Guatemala. 8 p. tabs. O (Trade and Economic Review, 1921; no. 6; supplement to Commerce Reports.) Wash., D. C., Gov. Pr. Off., Supt. of Doc., pap. apply

Haiti. 6 p. tabs. O (Trade and Economic Review, 1921; no. 17; supplement to Commerce Reports) Wash., D. C., Gov. Pr. Off., Supt. of Doc., pap. apply

Mexico. 60 p. tabs. O (Trade and Economic Review, 1921; no. 20; Supplement to Commerce Reports) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

Russian foreign trade. 4 p. tabs. O (Trade and Economic Review, 1921; no. 7; supplement to Commerce Reports) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

Spain. 32 p. tabs. O (Trade and Economic Review, 1921; no. 21; supplement to Commerce Reports) Wash., D. C., Gov. Pr. Off., Supt. of Doc., pap. apply

Sweden. 22 p. tabs. O (Trade and Economic Review, 1921; no. 22; supplement to Commerce Reports) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

Venezuela. 11 p. tabs. O (Trade and Economic Review, 1921; no. 18; supplement to Commerce Reports) Wash., D. C., Gov. Pr. Off., Supt. of Doc., pap. apply

U. S. Dept. of Interior, Bur. of Mines

A classified catalog of the books in the reading room of the U. S. Bur. of Mines, Experiment Station, Pittsburgh, Pa.; pt. 9, TN mineral industry. 37 p. Q '22 Pittsburgh, Pa., [Author] pap. apply

University of the State of New York

Suggestions on the daily program in the one-teacher rural school. 20 p. O (Univ. of the state of N. Y. bull., no. 735) '21 Albany, N. Y., [Author] pap. apply

University of Texas

Announcement of correspondence courses in the Extension Teaching Division, Bur. of Extension. 96 p. O (Univ. of Texas bull. no. 2233; Sept. 1, 1922) Austin, Texas, Univ. of Texas pap. apply

Directory of the main University; 1922-'23. 129 p. O (Univ. of Texas bull. no. 2241; Nov. 1, 1922) Austin, Texas, [Author] pap. apply

Final announcement of courses, main University, 1922-'23. 190 p. O (Univ. of Texas bull., no. 2235; Sept. 15, '22) Austin, Texas, Univ. of Texas pap. apply

A mill tax for the support of higher educational institutions of Texas. 156 p. tabs. O (Univ. of Texas bull.; Interscholastic League div., bur. of extension; no. 2236) '22 Austin, Texas, [Author] pap. apply

Reading lessons in music appreciation; aids in preparation of students for music memory contest of the Interscholastic League Div., Bur. of Extension. 53 p. il. O (Univ. of Texas bull.; no. 2248) '22 Austin, Texas, [Author] pap. apply

Von Kleist, Rev. Baron

The wonderful crucifix of Limpas; tr. from the German by E. F. Reeve. various paging il. D ['22] N. Y., Benziger Bros. \$1.25

Walker, Florence

Influence of certain amino acids upon the enzymic hydrolysis of starch. 18 p. ['22] Troy, N. Y., [Author], Russell Sage College, pap. 50 c.

Walsh, Rev. Reginald

Meditations on the passion; comp. from various sources. various paging D ['22] N. Y., Benziger Bros. \$4.25

Warner, H. J., Rev.

The Albigensian heresy [in opposition to the Church of Rome] 94 p. D (Studies in church history ser.) '22 N. Y., Macmillan \$1.40

Watson, Frank Dekker

The charity organization movement in the United States; a study in American philanthropy. 10+560 p. O c. N. Y., Macmillan \$4

Weingreen, J.

Electric power plant engineering; 3rd ed. rev. and enlarged. 511 p. il. pls. O ['22] N. Y., McGraw-Hill \$5

Whitford, Noble E.

History of the barge canal of New York State, under authority of Frank M. Williams, State Engineer and Surveyor. 610 p. front. il. pls. O [c. '22] Albany, N. Y., Dept. of State Engineer and Surveyor; Telephone Bldg.

Williams-Ellis, A.

An anatomy of poetry. 300 p. D [n. d.] N. Y., Macmillan bds. \$2.50

Includes Modern Thought and Modern Poetry, Symbolism and the "Ghost" theory, Learning to Write Poetry, Parodies, Satires and Epigrams, together with short studies of modern poets, e.g., D. H. Lawrence, Vachel Lindsay, John Masefield, Walter de la Mare, Amy Lowell, etc.

University of Texas

Texas mathematics teachers' bulletin; v. 8; no. 1, ed. by Mary E. Decherd and Jessie M. Jacobs. 25 p. diags. O (Univ. of Texas bull.; no. 2242; Nov. 8, 1922) Austin, Texas., Univ. of Texas pap. apply

Velander, Edy

A dynamometrical comparator; a differential dynamometer for accurate comparison of alternating and direct-current strengths; contrib. from Electrical Engineering Research Div.; serial no. 25, February, 1921. 7 p. il. diags. O (Bull., Mass. Inst. of Technology; v. 56; no. 30) Bost., Mass., Inst. of Technology pap. apply

Walcott, F. C., comp.

Report on the fish and game situation in Connecticut; made at the request of Hon. Everett J. Lake, Governor of Connecticut, Nov. 2, '21. 51 p. tabs. maps (fold.) O '22 Norfolk, Conn., Conn. State Bd. of Fisheries and Game apply

Walton, Julian N.

Metallic packing; its development, uses and correct application to modern equipment. 9+78 p. il.

Wilmers, Rev. W.

Handbook of the Christian religion; new. ed. rev. according to the new code of Canon Law. various paging O ['22] N. Y., Benziger Bros. \$2.50

Wilmot-Buxton, Ethel Mary

Alcuin. 222 p. D (Catholic thought and thinkers ser.) '22 N. Y., Kenedy \$1.75
A study of one of the early thinkers of the Roman Catholic Church.

Wilson, Fras. Raynar

Railway-signalling: automatic; an introductory treatment of the purposes, equipment, and methods of automatic signalling and track-circuits for steam and electric railways; for railwaymen; students and others. 14+116 p. D (Pitman's technical primers) '22 N. Y., Pitman 85 c.

Windischgraetz, Prince Ludwig

My memoirs. 356 p. O ['21] Bost., Houghton Mifflin \$5

Covers the period from 1912 to 1920, telling the story of the fateful weeks preceding August fourth, 1914, and presents a contribution to a somewhat obscure corner in the history of the war and Austria.

Wray, W.

Catholic teaching for young and old; a brief course in Catholic Doctrine explaining the important events in the Old and New Testaments; with instructions on the Creed, Commandments, the Sacraments, the Ceremonies, etc. of the Catholic church. various paging D ['22] N. Y., Benziger Bros. 85 c.; pap. 25 c.

Yezierska, Anzia, pseud.

Salome of the tenements. 290 p. D [c. '23] N. Y., Boni & Liveright \$2

The romance of an East Side girl, driven by a passion for beauty to burn thru the barriers of race, class and creed.

Zulueta, F. M. de

Gathered fragments or stray leaves on frequent and daily communion. various paging D ['22] N. Y., Benziger Bros. \$1.50

charts (fold.) D [c. '22] Chic., Crane Packing Co., 1800 Cuyler Ave. pap. apply

Wayne, Irene V., comp.

Children's books about the sea. 7 p. O '22 St. Louis, Mo., St. Louis Pub. Lib. pap. gratis

Wright, Ivan

The federal farm loan system; an outline of its organization and methods of operation. 20 p. tabs. O (Univ. of Ill., Agric'l. college and Experiment station; cir. no. 259.) '22 Urbana, Ill., Univ. of Ill. pap. gratis

Yale, Charles G.

Gold, silver, copper, lead and zinc in California and Oregon in 1921; mine report; mineral resources of the U. S., 1921, pt. 1. various paging tabs. O (Dept. of Interior; U. S. Geol. Survey) '22 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

Zelie, Rev. John Sheridan

The Russian relief work of the Federal Council of Churches; report of [author], special representative to Russia. 7 p. O [n. d.] N. Y., Federal Council of Churches in Am., 105 E. 22nd St. pap. apply

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Rare Books, Autographs and Prints

AN "Annotated Bibliography of the Writings of Sir Richard Francis Burton" by Norman N. Penzer will soon be issued in a limited edition.

It is generally believed that the early months of the New Year will furnish a dependable market, and, in consequence, we are likely to see some very important sales in January and February.

J. M. Dent & Company of London have completed arrangements for bringing out the complete works of the late W. H. Hudson in twenty-four volumes, limited to 750 sets.

The first half of the auction season ending with the holidays was fairly successful. Rareties of the first importance generally brought good prices; occasionally they were very high. The more ordinary books, of which the supply is unlimited, did not fare as well.

The New York Public Library has received from Mrs. Charles S. F. Fairchild of Cazanovia, N. Y., a copy of the Renault map of the campaign around Yorktown in 1781. This map was drawn by John F. Renault and engraved by Benjamin Tanner in 1824.

Literature of the West, duplicates from the library of Henry E. Huntington (Part XIII) will be sold at the Anderson Galleries in four sessions January 8, 9 and 10. This part contains 1,018 lots, mainly of Far Western material, and much original historical material of importance.

The Council of the Royal Aeronautical Society of London announced recently that thru the generosity of the trustees of the Carnegie

United Kingdom Trust it had been able to purchase a larger number of valuable historical books on aeronautics which would have otherwise gone to America. The books are of special interest as they were written before the possibilities of aircraft were fully realized and there are few copies known to be in existence. These works together with the library already possessed by the society, make its collection of early and modern aeronautical literature probably unsurpassed in the world.

A fine impression of Rembrandt's "Christ Healing the Sick" is reported to have been sold by a dealer in this city for \$20,000, the highest price ever paid for a Rembrandt etching. It has been called the finest piece of etched work ever produced and is a combination of pure etching and drypoint. The Rembrandt is one of the earliest prints in the second state and was formerly in the collection of H. Weber and A. Hubert. The print originally cost 100 guilders, about \$40, and has since been known as the "hundred guilder print." The highest priced Rembrandt etching previously was the "Portrait of Jan Six," a second state impression and was bought by J. Pierpont Morgan at auction in Paris for \$16,000.

The restoration of an almost forgotten language with the aid of a nearly illiterate full-blooded Indian from the highlands of Guatemala is being undertaken by Dr. William Gates of Charlottesville, Va. The Indian is a Quiche, and his language, which heretofore never has been thoroly studied, bears the same name. The race and tongue are off-shoots of the ancient Mayas, whose high civilization, one of the most advanced of any of the aborigines of America, flourished before the days of the Spanish conquests. The Mayas built marvellous cities, palaces and temples, the ruins of which are in

Yucatan and Guatemala. Only the mountain tribes have escaped the advance of civilization. Thru the application of a new scientific method, which reaches to the root of language, Dr. Gates expects to restore the decadent tongue, decipher the hitherto unraveled secrets of the Maya hieroglyphic writings, which have baffled archeologists for centuries; compile books for the instruction of the Indians and eventually restore their literature.

Herchel V. Jones of Minneapolis, who has the distinction of selling the most valuable library ever dispersed at auction in this country with the single exception of that of Robert Hoe, will sell his Elizabethan collection at Anderson's on the evening of January 18. Among the rarities is Cicero's "Old Age," 1481, printed by Caxton; first editions of John Lely; first editions of Thomas Nash, from the Britwell Library; Shakespeare's "Poems," 1640, said to be the finest copy extant; Spenser's "Amoretti and Epithalamion," 1595, one of nine perfect copies; and Turberville's "Epitaphs, Epigrams, Songs and Sonets," 1570, the only perfect copy yet discovered. In making the consignment Mr. Jones said: "After the disposal, four years, ago, of my library of English literature, I proceeded to collect one hundred rare Elizabethan books, with accompanying minor, but interesting, volumes, for the sole purpose of giving me comfort in the time of bereavement over the loss of my friends. Instead of proving a comfort I find myself miserable in being compelled to face the impossibility of collecting another English Library. I shall be happier with none of them than with a few."

In Maggs Brothers' recent catalog "Bibliotheca Americana" there is a four page, quarto, letter written by Lord Chatham denouncing taxation of America. In vehement language he criticises the English ministry for its policy. The following extract shows the drift of this remarkable letter. "As to the merits of the Conciliatory Plan to be offered by Lord North, I shall only say, that it is a puerile mockery, as to America and will be spurn'd at there, and by all of the true friends of America here. How far this notable expedient of a minister, now at Bay, may serve to make the Huntsmen of St. Stephen's take the Change, and run after empty theories instead of realities, I can not say. Perhaps the hope is, that the Declaratory Act may embarrass some. However that may be, sure I am, that America will never consent, ad Interneconem to be taxed by the Parliament of England in such Proportion as they Judge proper; or in any way that does not leave America absolute mistress of her Property; to grant or withhold freely. If this plan of Lord

North should prevail, I am determined to protest against it, in all its Stages. He cannot believe that it would be accepted by America, it is a poor aftergame to blunt the edge of general resentment, when the day of distress shall come, from the cruel, odious and infatuated measures now resolved; and to proceed under the colouring of a pretended Conciliatory Plan." A letter written by Lord Chatham the day before he delivered his famous speech in favor of the American colonies in the House of Commons was sold last month at Anderson's, bringing \$1,550.

Auction Calander

Monday afternoon and evening, Tuesday afternoon January 15th, 16th, at 2:30 and 8:15 o'clock. The Library of the late Henry Cady Sturges of New York City. (Part 3, Americana; Items 986.) The Anderson Galleries, 489 Park Avenue, New York City.

Tuesday evening, January 16th, at 8:15 o'clock. The library of the late Henry Cady Sturges of New York City. (Part 4, Autographs; Items 288.) The Anderson Galleries, 489 Park Avenue, New York City.

Wednesday, Thursday evenings, January 17th, 18th, at 8:15 o'clock. A portion of the library of the late John Naday of New York City. (Items 457.) The Anderson Galleries, 489 Park Avenue, New York City.

Catalogs Received

Böcker Inya Felfria Exemplar. (No. 175 "B"; Items 1619.) Björck & Björjesson, Drottninggatan 62, Stockholm, Sweden.

First editions of modern authors. (No. 25; Items 430.) W. & G. Foyle, Ltd., 121 Charing Cross Road, London, W. C. 2, England.

Interesting and curious books. (No. 5; Items 340.) John Jeffery, 35 High Street, Barnes, London, S. W. 13, England.

Modern books, belles lettres and first editions. (No. 8; Items 306.) C. Millard, The Bungalow, 8 Abercorn Place, London, N. W. 18, England.

Rare and fine imported books. (No. 56; Items 396.) A. C. McClurg & Co., 218 South Wabash Avenue, Chicago, Ill.

Rare books for the reader, collector and for presentation. (No. 67; Items 321.) Charles J. Sawyer, Ltd., 12 Grafton Street, New Bond Street, W. 1, London, England.

Superior second-hand books in general literature. (No. 76; Items 876.) Henry Sotheran & Co., 43, Piccadilly, London, W. 1, England.

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Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. To insure prompt replies each title should begin on a separate line. Grouped titles in a solid paragraph, excepting those by one author, not allowed. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

BOOKS WANTED

The Acorn, Portsmouth, N. H.

Robert Coe, Puritan.

Alcove Book Shop, 936 Broadway, San Diego, Cal.
Donnelly, Ragnarok and Atlantis.Aldine Book Co., 436 Fourth Ave., Brooklyn, N. Y.
American Colonial Tracts, 2 vols., Rochester.
Earle, Colonial Dames; Costume of Colonial Times;
Customs and Fashions in Old New England.
French, Historical Collections of La., any vols.
Pennsylvania German, Vol. 1, Nos. 2 and 3; Vol. 6,
No. 3; also Vols. 1 to 7, incl., any odd Nos.The American Baptist Publication Society, 1107
McGee St., Kansas City, Mo.

The Struggle for Christian Truth in Italy, Luzzi.

American Baptist Publication Society, 223 Church St.,
Ontario, Can.

Reorganization of Our Colleges, Birdseye.

The American Baptist Publication Society, 514 N.
Grand Ave., St. Louis, Mo.Mushroom, Edible and Otherwise, M. E. Hard, \$4.75
ed.William H. Andre, 607 Kittredge Bldg., Denver, Col.
Set of George Sand.
Children's Book House, Shakespeare, Hugo, Dumas,
Zola, English Texts.G. A. Baker & Co., Inc., 144 E. 59th St., New York.
Lewis, The American Patrician or the Story of
Aaron Burr, Appleton.N. J. Bartlett & Co., 37 Cornhill, Boston, Mass.
Upton Sinclair, King Coal, pub. by author in Pasadena, Cal.C. P. Bensinger Cable Code Book Co., 15 Whitehall
St., New York City.Universal Lumber, A B C 5th Improved.
Meyer's Cotton 30th, Samper's Code.
Western Union, Lieber's 5-letter Codes.
Any American-Foreign Language Code.Arthur F. Bird, 22 Bedford St., Strand, London,
W. C. 2, England.Thomas, Intro. to the Study of Nr. American
Archeology.

Arthur F. Bird—Continued

C. H. Morgan, Houses and House Life of American
Aborigines.

Squier & Davis, Antiquities of Mississippi Valley.

Boardwalk Book Shop, 503 Boardwalk, Atlantic City,
N. J.

Eureka, E. A. Poe.

The Bobbs-Merrill Company, Indianapolis, Ind.
Rosalynd's Lovers, Thompson.The Book Shelf, 112 Garfield Place, West, Cin-
cinnati, O.Round the World with a King, Armstrong.
Poems, H. C. Stanton, Robt. Cash, pub.
Encyclopaedia Britannica, last ed.The Booke Shop, 4 Market Square, Providence, R. I.
Grim Tales Made Gay, Guy Whitman Carroll.Charles L. Bowman & Co., 118-120 E. 25th St.,
New York City.

Pilgrim Hymnal, hymns.

E. P. Boyer, Bourse Bldg., Philadelphia, Pa.
Stutterheim, Battle of Austerlitz.
Clausewitz, Campaign of 1812.
Berthier, Campaign in Egypt.Brandt & Kirkpatrick, 35 W. 45th St., New York.
No. 13 Washington Square, Leroy Scott.
Around the Corner, Gilbert Cannan.
Memoirs of Sarah Bernhardt, pub. Appleton.Brentano's, Fifth Ave. and 27th St., New York City.
Old Clocks and Watches and Their Makers, 1911.
European Tour, Grant Allen.
History of Philosophy, Geo. Lewes.
Repudiation of State Debts, Wm. A. Scott.
His Own Country, Paul Kester.
Ade's Fables, George Ade.
Life and Times of Akematon Pharaoh of Egypt,
Weigall.Four for a Fortune, Albert Lee.
The Great Pyramid Jeezch, L. P. McCarty.
Grey Days and Gold.
Old Shrine and Ivy, Wm. Winter.
Edward Lear's Letters.
The Wild North Land, Major Butler.
Voyage of the Janet, 1883.
My Official Wife, Ogilvie.
The Castle Comedy, Buchanan Thompson.
The Doctrine of Chances, 1908, John Scott.

BOOKS WANTED—Continued

Brentano's—Continued

Peter Pan, illus. Rackham, de Luxe ed.
When It Was Dark, Guy Thorne.
Lord London, J. K. Bell.
Thomas Jefferson, Paxton.
Gilbert-Sullivan and Their Operas.
Sir Wm. S. Gilbert, a Study in Modern Satire.
Piccadilly Jim, P. G. Wodehouse.
Idylls of the King, large flat vol., uncolored ill., Tennyson.
Sirenica, Seeth.
Open Mints and Free Banking, Wm. Brouge.
Marie Antoinette, Belloc.
The Castle of Otranto.
Case of Jenny Brice, Mary R. Rinehart.
Through the Mists, R. J. Lees.
Methods of Textile Chemistry, Fred Dannenrth.
When Tragedy Grins, White.
Roughin' It in the Bush, Mrs. Moodie.
Moll Flanders, DeFoe.
Adventures of Sir Niga.
The Admirable Secret of Albertus Magnus.
Indian Basketry, Otis Tuft Mason.
Convent Life Unveiled, O. Gorman.
Light Unto My Path, John Hall.
Isle of the Shamrock.
Land of Heather.
Among English Hedgerows.
Along French Byways, Clifton Johnson.

The Brick Row Book Shop, Inc., 19 E. 47th St., New York City.

Essays, Roger Bacon.
Charles Wagner, by the Fireside; Better Way.
Return of Peter Grimm, Belasco.
C. E. Montague, The Hind Let Loose; The Morning's War.

Bridgman's Book Shop, 108 Main St., Northampton, Mass.

Diary, Reminiscences and Correspondence of Henry Crabb Robinson, ed. Thomas Sadler.

Morris H. Briggs, 5113 Kimbark Ave., Chicago, Ill.
Following 1st eds. Theodore Roosevelt: Naval War of 1812, New York, 1882; Thomas Hart Benton, Boston, 1887; Essays on Practical Politics, N. Y., 1888; Gouverneur Morris, Boston, 1888; Ranch Life and the Hunting Trail, 1888; Winning of the West, Vols. 1 and 2, 1889, Vol. 3, 1894, Vol. 4, 1896, set or odd vols.; New York, New York, 1891; Wilderness Hunter, N. Y., 1893; Books Boone and Crockett Club, 1893-7; quote any other 1st ed. books, pamphlets by or on Theodore Roosevelt.

Albert Britnell, 815 Yonge St., Toronto, Can.
Pepy Diary, Wheatley's ed., 9 vols., Macmillan.
Boswell's Life of Johnson, good type, library ed.

The Burrows Brothers Company, 633-637 Euclid Ave., Cleveland, O.

Gift and the Debt, Rogers.
Principles of Social Science, Carey.

Cadmus Book Shop, 312 W. 34th St., New York City.
Major, Life of Prince Henry the Navigator.

Campion Book Store, 119 Summit St., Toledo, O.
Carey, Biochemic System of Medicine, pub. Luyties.
Ellis, Havelock, Psychology of Sex, 6 vols., 2d hand.
Eddy, M. B., Science and Health, 1st, 2d or 3d eds.
Mills, J. S., Political Economy, Longmans.
Tridon, A., New Unionism; Psychoanalysis and Behavior; Psychoanalysis, History, Theory and Practice.
Life's Shop Windows.

Campion & Co., 1313 Walnut St., Philadelphia, Pa.
Peer, Cross Country with Horse and Hound; The Hunting Field.

Carleton College Library, Northfield, Minn.
Classical Quarterly, Vol. 14, Nos. 1 and 2.

Gerard Carter, 12 S. Broadway, St. Louis, Mo.
Miller, Book on Plastering, 2 copies.
Prominent Men of Alabama.

C. N. Caspar Co., 454 E. Water St., Milwaukee, Wis.
Hayes, Calculus with Applications.
Russell, Henriette, Yawning.
Chester, Determinative Bacteriology.
James, What Maizie Knew.
Spinden, Ancient Civilization in Mexico.
Bernard, Sex Conduct in Marriage.
Burgess, Sex Philosophy of a Bach. Girl.
Just a Minute.
Adminster, Architectural Drawing.
Andrews, Life of Our Lord Upon the Earth.

George M. Chandler, 75 E. Van Buren St., Chicago, Ill.

Brownson, Literary Criticism, Vol. 19.
Davis, A. J., The Mystic Staff.
Franklin, Federal Ed., 12 vols.
Hawthorne, Scarlet Letter, 1st ed.
Lincoln's Works, Federal Ed., 8 vols.
Mackenzie's Voyage, 2 vols., Trail Makers se.
Saunders, Indians of the Terraced Houses.
Von Scheffel, Ekkehard, 2 vols.
Washington's Writings, 14 vols., Putnams.
Rollins, Ring in the Cliff.
Gilson, In the Morning Glow.
Cooke, Clutch of Circumstance.
Lincoln's Works, Gettysburg Ed., 12 vols.

Chicago Medical Book Co., Congress and Honore Sts., Chicago, Ill.

Eichhorst, The Practice of Medicine, 4 vol. ed. and 1 vol., English.
Bosworth, Treatise on Dis. of Nose and Throat.

The Arthur H. Clark Co., 4027-4037 Prospect Ave., Cleveland, O.

Hardy, Travels in Interior of Mexico.
Sargent, Silva of N. A., 14 vols.
Encyclopedia Britannica, Cambridge ed., thick paper.
Spencer, Spontaneous Generation and Hypothesis of Physiological Units.
Miniature books, any.
Worthington, Rotary Motion.
Bible (Miniature) with Chain and Lecturn.
Fell Family of Pa., Hist. of.
Hodgson, Cradle of Confederacy.
Saunders and Chase, Calif. Padres and Their Missions.

Butterfield, Hist. of Girty's.
Washington, D. C., Globe, daily issue, 1841 to end.
New York Times, daily ed., fr. beg. to 1855, 1884 to end.

Lotus Club Speeches, ed. Elderkin, N. Y., 1901.
Nation, Weekly Jl. of Politics, Vols. 9, 14, 15, 18-19, 25, 31, 38-40, 44-46, 48, 53, 55, 56, 58, 59, 61 to end.
Nevada, any books or pamphlets on.
Madison, Jl. of Federal Convention, ed. Scott, 2 vols.
Farrand, Records of Federal Convention, 3 vols., 1911.
Conway, Sport of Collecting.

Rankin, Notes on Collections of Old Masters.
Twain, Old Times on Miss., Toronto, 1876.
Bradford's Hist. of "Plimoth Plantation."
Hearn, Leaves from Diary of Impressionist, Boston, 1911; Fantasies and Other Fancies, Boston, 1911.
Fee, Woman's Impressions of Philippines.
Rowfant Club Pubns., any.

Potter, Principles of Religious Educ.
Ruger, Psychology of Efficiency.
U. S. Catholic Miscellany, set.
Davis, Public Secondary Education.
Fitton's Sketches.
Barber, Hist. of My Own Times.
U. S. Catholic Mag., set.
Crile, Origin and Nature of Emotions.
Baldwin, Individual and Society.
Eliot, Conflict Between Individualism and Collectivism in a Democracy.

George, Junior Republic.
Baldwin, Social and Ethical Interpretation of Mental Development.
Davis, High School Courses of Study.
Harris, Biog. Hist. of Lancaster Co., Pa.
Niles Weekly Register, Bols. 48, 49 and 53 to end.
Fiske, John, Darwinism and Other Essays; Myth and Myth Makers, 1st eds.
Bryce, Amer. Commonwealth, 1st ed., 3 vols.
Ill. Hist. Liby. Coll., Vols. 1, 2, 6-9, 11, 14.
Sale, Old Time Belles and Cavaliers.
Blair and Robertson, Philippine Islands, set.

BOOKS WANTED—Continued

The Arthur H. Clark Co.—Continued

Poor's Manual of Railroads, beg. to 1870, 1872-3, 1874-75, 1877-79, 1902-3, 1905-13, 1915-16, 1918 to date.
 Shinn, Story of a Mine; My Mining Camps.
 Carroll, Bishop, Life and Times of.
 Flaget, Bishop, Life and Times of, Spaulding.
 International Studio, Vols. 1-72.
 Ball, Story of Heavens.
 Steele, Forty Years in Canada.
 Swift, Gulliver's Travels, Nimmo Illus. ed.
 Reader's Guide to Periodical Literature.
 Barnard, Rotary Motion as Applied to Gyroscope.
 Anthony and Brackett, Text Book of Physics.
 Beazley, Dawn of Modern Geog., 3 vols.
 Egyptian Book of Dead, LePage Renouf ed., Putnam.
 French, Hist. Collections of La., Vols. 3 and 4.
 Legal Anecdotes, any.
 Crockett, David, Narrative of Life, 1834.
 Appleton's Ency. of Amer. Biog., Vols. 7 and 8.
 International Ency., 24 vols.
 Winchell, Aborigines of Minn.
 Hart, Violin, Its Famous Makers.
 Literary Review, N. Y. Post, Vol. 1.
 Hawthorne, Main Street, 1901.

The John Clark Company, 1783 E. 11th St., Cleveland, Ohio.

Burnett, Mrs. F. H., The Way to the House of Santa Claus.
 De Courcy and Shea, Catholic Church in U. S.
 Harrington, Engraved Work of Sir Francis Seymour Haden.
 Holman, McLoughlin, the Father of Oregon.
 Knoepfel, Industrial Preparedness, 1916.
 Kellogg, Headquarters Nights, 1917.
 Mitchell, Description of Ore. and Calif., 1849.
 Miller, Life Among the Modocs.
 Whewell, History of the Inductive Sciences, 3rd ed.; Philosophy of the Inductive Sciences.
 Enock, Farthest West.

Columbia University Library, New York City.

Ex Libris Society, London, General Index to the Journal, Vols. 1-12, 1891-1902, comp. W. H. K. Wright, Plymouth, Jackson & Morrish, Ltd., 1904.
 Bax, E. B., Babeuf, the Last Episode of the French Revolution, N. Y., Small, 1912.
 Sophocles, Tragedies, tr. by Plumptre, London, Routledge, 1908.
 Chekhov, Cherry Orchard, New York, Scribner.
 Cross, Andrew Jay, System of Ocular Skiagraphy, New York, Beger, 1903.
 Anon., Life and Writings of James Gordon Bennett, New York, 1844.
 Chambers, Julius, News Hunting on Three Continents, Putnam, 1921.
 Hapgood, Norman, Everyday Ethics, 1910.
 Harris, Joel C., Life of Henry W. Grady, N. Y., 1890.
 Low, Frances H., Press Work for Women, Scribner, 1904.
 Munsey, Frank A., Daily Newspaper: Its Relation to the Public, Boston Journal, 1910.
 Munson, A. J., Making a Country Newspaper, Chicago, Dominion Co., 1899.
 Salisbury, William, Career of a Journalist, N. Y., Dodge, 1908.
 Pray, Isaac C., Memoirs of James Gordon Bennett and His Times, N. Y., 1855.
 Rhodes, James Ford, Historical Essays, Macmillan, 1909.
 Norton-Kyshe, James, Dictionary of Legal Quotations, latest ed., Sweet and Maxwell, 1904.
 Pratt, G. A., Trade Unionism and British Industry, 1904, Murray.
 Wells, H. G., The Country of the Hind, Nelson, 1913.
 Ed. R. B. Anderson, Volsunga Saga, tr. Magnusson and Morris from the Icelandic, 1906.
 Worsaae, J. J. A., Industrial Arts of Denmark from the Earliest Times to the Danish Conquest of England, Chapman, 1882.
 Nature, special number for Feb. 17, 1921, Vol. 106, No. 2677, Macmillan.
 Ozanam, History of Civilization in the 5th Century.
 Nicholson, H. A., On the Structure and Affinities of the Genus Monticulipore, Blackwell, 1881.
 Robb, W., Book of Scots, Glasgow, Grant.

Columbia University Library—Continued

Willcock, Great Marquess, Edinburgh, Oliphant.
 Petronius, tr. by Kelly, Bohn ed.
 Rogers, Samuel, Recollections, ed. Sharpe, Longmans, 1859.
 Columbia University Press Book Store, 2960 Broadway, New York City.
 Encyclopedia Britannica, cloth.
 International Encyclopedia, cloth.
 Warner Library, cloth.
 Nelson's Loose Leaf Encyclopedia, cloth.
 American Encyclopedia, cloth.
 Book of Knowledge, cloth.

Cornell Co-operative Society, Ithaca, N. Y.

Columella, Husbandry, state price and condition.
 Covici-McGee, 158 W. Washington St., Chicago, Ill.
 The Writings of Benjamin Franklin, col. and ed. by Alber Henry Smyth, 10 vols., Macmillan, 1907.

Crist Book Shop, 381 Wabash, St. Paul, Minn.

Plinnys Natural History.
 Smyth, The Great Pyramid.

Dartmouth College Library, Hanover, N. H.

Hurd, Principles of Land Values.
 Schuyler, Studies in Amer. Architecture.
 Spier, Orders of Architecture.
 Ward, Architecture of the Renaissance in France.
 Woods, Class Book of Botany, title page dates 1854, 57, 58, 59, 62, 68, 78, 79; Object Lessons in Botany, ed. of 1865; First Lessons in Botany, ed. of 1848; Botanist and Florist, eds. of 1873, 75, 78, 79; Flora Atlantica, ed. of 1879.

Davis' Book Store, 49 Vesey St., New York City.
 The Great Fur Company, Willson.

Dennen's Book Shop, 37 E. Grand River Ave., Detroit, Mich.

Bashford, Corner of Harley Street.

The Denver Dry Goods Co., Denver, Col.

Letters from Colonial Children, Tappan.

Detroit Public Library, Detroit, Mich.

Brooks, The Pastry Chef.

Dixie Business Book Shop, 140 Greenwich St., New York City.

The A B C of Taxation, C. B. Fillebrown, Doubleday, Page, 1916.
 Savings Bank and Its Practical Work, Kniffin.
 Theory of Business Enterprise, Veblen.

James F. Drake, Inc., 4 W. 40th St., New York City.

Americanization of Bok, 1st ed.
 Bradstreet, Poems, 1st Amer. ed.
 Dreiser, The Genius, 1915.
 Hergesheimer, Gold and Iron, 1918.
 Melville, Clarel, 2nd vol., 1876.
 Reese, A Branch of May, 1887.
 Tinker, Young Boswell, 1st impression.

Dunster House Book Shop, 26 Holyoke St. and Mt. Auburn, Cambridge, Mass.

Adams, Henry, Life of Gallatin.
 Baba, Tatui, Elementary Grammar of the Japanese Language.
 Brinton, Selwyn, The Renaissance; Its Art and Life: Florence, Goupil, fine paper ed.
 Cabell, From the Hidden Way; The Eagle's Shadow.
 Cather, Willa, Troll Garden, 1st ed.
 Cather, April, 1st ed.
 Davis, Andrew J., The Magic Staff.
 Garnett, History of Italian Art.
 Gates, L. E., Studies and Appreciations.
 Gissing, Born in Exile; Denzil Quarrier; Workers in the Dawn.
 Grahame, Cunningham, St. John of the Cross, trans. Harris, Thomas L., The Song of Satan, ca. 1860-1890.
 Hewlett, Open Country.
 Irwin, Nautical Lays of a Landsman.
 Jacobi, C. J., Printing.
 James, Henry, Princess Cassimassima; Little Tour in France, illus. by Pennell, large paper.
 James, William, Will to Believe, 1st ed.
 Janet, Histoire de la Science Politique.

BOOKS WANTED—Continued

Dunster House Book Shop—Continued

Lautreamont, Comte de, Chant du Maldoror, 1st Amer. ed., ca. 1880.
 Lovegrove, Life, Works and Influence of Vanbrugh.
 Lowell, Amy, 1st eds.: Sword Blades and Poppy Seeds; Men, Women and Ghosts; Can Grande's Castle; Dome of Many Colored Glass; Pictures of the Floating World.
 McCaleb, Conspiracy of Aaron Burr, Dodd.
 Maschfield, Story of a Round House, 1st N. Y. ed.
 Masters, E. L., Spoon River, 1st ed.
 Misson, Memories and Observations Over His Travels in England, trans. by Mr. Ozell.
 Newton, Amenities of Book Collecting, 1st ed.
 Nietzsche, Thus Spake Zarathustra, English trans., complete.
 Preble, G. H., Complete List of the Vessels of the U. S. Navy, 1797-1874.
 Appendix to Merchant Vessels of the United States, Govt. Printing Office, 1874.
 Robinson, Edwin A., 1st eds.: The Torrent and the Night Before; The Children of the Night; Captain Craig; Town Down the River; Man Against the Sky.
 Scott, Dixon, Men of Letters.
 Thwaites, Daniel Boone, Appleton.
E. P. Dutton & Co., 681 Fifth Ave., New York City.
 Adams, Julius W., Sewers and Drains for Populous Districts.
 Chapman, Bird Studies with a Camera.
 Days Doings, any vols. excepting Vols. 9, 12, 14, 15, 16 and 17.
 Earle, Early American Costumes.
 Eben, Bread and Circuses.
 Engelhardt, F. Zephyrin, The Holy Man of Santa Clara, San Francisco, J. H. Barry, 1909.
 Franken, Peter Jameson, Cigar Maker.
 Fitch, The Steel Workers, Pittsburgh Survey, 4 copies.
 Forrest, Neil (Cornelia Floyd), Mice at Play; Jack and Rosie.
 Farce of Master Pierre Patelin.
 French, Hollis, American Silver.
 Fillipini, International Cook Book, 1st ed.
 Farrand, Legislation of Congress for the Government of the Organized Territories of the United States.
 Le Gallienne, Mr. Sun and Madame Rain, 3 copies.
 Linsley, Morgan Horses, a Premium Essay, N. Y., 1859.
 Merwin, Charmed Life of Miss Austin.
 O'Brien, Orchids.
 Police Gazette, any vols. excepting 47, 48 and 49.
 Police News, any excepting Vols. 18, 19, 20, 21, 22, 23 and 29.
 Ryan, Recollections of an Old Musician.
 Smith's Financial Dictionary.
 Tarkington, Booth, 1st eds., Beauty and the Jacobin, The Flirt, The Turmoil, The Ohio Lady, The Magnificent Ambersons, Ramsey Milholland, The Gibson Upright.
 Valentine's Manual, 1856, 1863 and 1865, good copies.
 Williams, The Chemistry of Iron and Steel Making.
 Whitmore, Ancestral and Revolutionary History of Smith, Partridge, Treat, Woodruff and Lowry Families.
 Arabian Nights, vol. 7, Samara or other eds.
 D'Avies, A. M., Up to Date French Card Tricks, Boston, 1904.
 Giraud, Birds of Long Island.
 Grinnell, American Duck Shooting.
 Grimshaw, Red Bob of the Islands.
 Girl of Golden West.
 Harland's Complete Cook Book.
 Henderson, Practical Cooking and Dinner Giving.
 Holton, David Polk, Winslow Memorial.
 Hoffendm, Life Sings a Song.
 Herodotus, trans. by Gary, intro. by Gildersleeve, Appleton, 1899.
 Haddon, A. C., Magic and Fetichism, 3 copies.
 Hoffman, Encharistic Week.
 Hugo, Les Miserables, Estes and Lauriat int. ltd. ed., L. P., vol. 1.
 Hazzard, Verse and Worse.
 Hegels, Ethics, trans. by Sterrett.
 Hempstead, Pictorial History of Arkansas, pub. 1890.

E. P. Dutton & Co.—Continued

Hamilton, Duke's Son.
 Hodges, The Happy Family.
 Raines, Bibliography of Texas.
Edw. Eberstadt, 25 W. 42nd St., New York City.
 California, Oregon, Wyoming, Utah, Montana and the Far West; Books, pamphlets, maps and manuscripts urgently wanted. Any and all items; price no object; spot cash with order. Attention to this notice will prove a source of continuous profit.
Geo. Engelke, 855 N. Clark St., Chicago, Ill. [Cash]
 Practical Harmonic Therapy, Harrows.
 Schomburg, R., Botanical Reminiscences of British Guiana, 1876.
Geo. Fabyan, Riverbank Laboratories, Geneva, Ill., or Walter M. Hill, 22 E. Washington St., Chicago
 Works on Ciphers, Obscure Writing, Symbols, Synthetic Elements, Cryptic Forms of Language Cryptography. Ancient Symbolic Steganography Signs, and other unusual characters in writing.
F. W. Faxon Co., 83 Francis St., Boston, 17, Mass.
 American Annual of Photography, 1922.
Fowler Bros., 747 S. Broadway, Los Angeles, Cal.
 The Triumph Hymn & Tune Book, Geo. F. Root.
 Petrarch Folio.
 Pliny's Naturla History, Bohn Lib.
 Famous Types of Womanhood, Bolton.
Friedmans', 53 W. 47th St., New York City.
 Au Sefani, Thompson.
 Tiger Slayer, Gouldsburg.
 A Hunter's Wanderings in Africa, Selons.
 Land of the Lion, Ramsbuck.
 Hunting in Africa, Buxton.
 Hardy, Under the Greenwood Tree, London, 1872.
 Hearn, Stray Leaves from Strange Literature, Boston, 1884; Some Chinese Ghosts, Boston, 1887; Chita, New York, 1889; In Ghostly Japan, Boston, 1899.
 Leighton, Scientific Christianity.
 Thackeray, Pendennis, Collier.
 The Kidnapped Millionaires.
Gammel's Book Store, Austin, Texas.
 American Language, Mencken.
 Heliogabalus, Mencken & Nathan.
Gardenside Bookshop, 280 Dartmouth St., Boston, Mass.
 Buccaneers of America.
 Cabell, Jurgen, Eng. ed.
 Christmas Carols, old collection.
 Cribb, W. L., Greylake of Mallersby.
 Gulliver's Travels, 1920, Oxford Un. Press.
 Ingram's Lafitte.
 Harper's, Odd No. Series.
 Lewis, Genealogy, 1860.
 Noyes, John Humphrey, The Berean, 1847, other works.
 Robbers and Bandits.
 Stewart, Mrs. E. P., Letters from a Woman Homesteader.
 Russell, W. Clark, A Sailor's Sweetheart.
 Swift, Tale of a Tub.
 Battle of the Books.
 The Pirate's Own Book, 1859, Maine.
 Valentine's Manual, vols. before 1851.
 Wild Heroes of Sea.
 Willcocks, Mary E., Wingless Victory.
 Zola's Works, Vizetelly ed.
Gimbel Bros., Market St., Philadelphia, Pa.
 My Lady's Dress, Knoblauch.
Ginsburg's Book Shop, 1829 Pitkin Ave., Brooklyn, N. Y.
 Chatibriand, Atala.
 Edwards, Archie Lowell; Miss Forrester; Ougt He to Visit Her; Leah, a Woman of Fashion.
 Farrow, American Small Arms, N. Y., 1904.
 Judging of Jurgen.
 Jenks, The Climax.
 Lilliom's Golden Hours, author not known.
 Knoblauch, My Lady's Dress, a play.
 Moulton, Literary Study of the Bible.

BOOKS WANTED—Continued

Ginsburg's Book Shop—Continued

Noyes, John H., all books by.
See Saw, a primer or speller.
Webb Bible.
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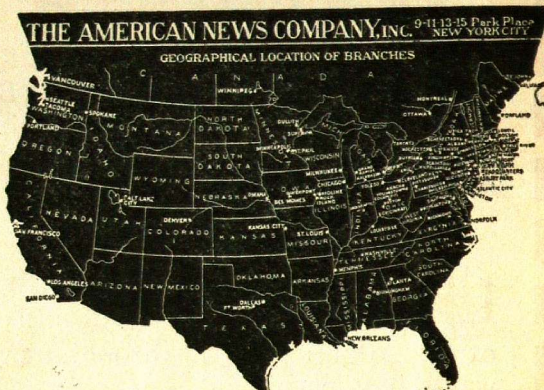
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